

2021-2022 CTE Perkins Reserve

Competitive Grant Application: Due 11:59 p.m. CT, April 27, 2021

NOGA ID				. 5.	es e	Appli	ation stam	o-in date and time
TEA will only accept grant application documents by er amendments. Submit grant application				oplicatio	ons and			
Competitive grant applications and amendme	ents to con	npetitiveg	rants@tea.texa	s.gov				
Authorizing legislation: Carl D. Perkins Care		- 23	N. C.		-1 ·	k e e e e e e e e e e e e e e e e e e		ទានទៅទីលើ ចិន្តិចំនួ
Grant period: From 07/01/2021 to 08/31/202			re-award c					
Required attachments: Refer to the progra	m guide	lines fo	r a descripti	on of	any rec	quired atta	achment	S
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☑ Focus Area 1								
☐ Focus Area 2								
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Amendment number (For amendments only;	enter N	/A wher	n completing	this 1	form to	apply for	grant fu	nds):
1. Applicant Information								
Name of organization Hays Consolidated Inc	depend	ent Sch	ool District /	'Great	er San	Marcos F	artnersi	nip
Campus name Hays CISD	CDN	105906	Vendor ID	1741	587518	B ESC	3 DUN	S 100672930
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Primary Contact Ryan Merritt	Email	ryan.me	erritt@hays	cisd.n	et		Phone	512-268-2141
Secondary Contact Suzi Mitchell	Email	suzi.mi	tchell@hays	scisd.ı	net		Phone	512-268-2141
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I understand that this application constitutes a binding agreement. I hereby certify that the correct and that the organization named abov a legally binding contractual agreement. I cert accordance and compliance with all applicable I further certify my acceptance of the requirem applicable, and that these documents are incompliant Award (NOGA):	informa e has a tify that e federa nents co orporate	tion cor uthorize any ens al and st onveyed ed by ref	ntained in the dome as its suing progratate laws and in the follows ference as process.	is app repre im and id regi wing p part of int and	olication sentation d activitulations portions the gra	is, to the ve to oblig ty will be of s. of the grant applic	best of gate this conducte ant appl ation an	my knowledge, organization in ed in ication, as d Notice of
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Authorized Official Name Mary Noble		DOA I	4 - 1			ble@hay		
Phone 512-268-2141 Signature (4)	rus	Yhot	ste				Date	4/2/21
Grant Writer Name Ryan Merritt S	ignature	Oye	m Mei	uit			Date	4/22/21
Grant writer is an employee of the applicant org	ganizatio	n. C	Grant writer	is not	an emp	oloyee of t	ne applica	ant organization.
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3. Shared Services Arrangements	

Shared services arrangements (SSAs) are permitted for this grant.

Check the box below if applying as fiscal agent.

The LEA or ESC submitting this application is the fiscal agent of a planned SSA. All participating agencies will enter into a written SSA agreement describing the fiscal agent and SSA member responsibilities. All participants understand that the "Shared Services Arrangement Attachment" must be completed and signed by all SSA members, and submitted to TEA before the 80% reserve on the NOGA is lifted.

4. Identify/Address Needs

List up to three quantifiable needs, as identified in your needs assessment, that these program funds will address. Describe your plan for addressing each need.

Quantifiable Need	Plan for Addressing Need
The TEA Perkins V Data from the baseline year (2018 graduates) and the following year (2019 graduates) shows areas of misallgnment when comparing programs of study completer to regional in-demand, high skill, and high wage occupations	During the analysis it was found that two missing programs of study from our LEAs' offerings include Electrical and Plumbing & Pipefitting. The plan is to use our regional partners to design and develop a regional plan to implement these programs of study in a way that places emphasis on employer input.
in-demand and high wage occupations with a growth rate of 41% and a median wage of \$47,237. Only 35	Our partnering LEAs plan to address the plumber shortage. It was surprising to see only 35 students in Texas completed a plumbing program of study from the 2018 graduating cohort. Staffing is a major barrier for offering this program and we plan to solve this problem as a regional team by combining resources.
Power-Line Installers (SOC 49-9051) are in-demand and high wage occupations. Growth rate of 37% & 33%	Our plan is to design an innovative Electrical Trades program that prepares students for multiple career paths within Electrical Trades. The two identified occupations are different, but they share common knowledge and skills needed for success. The plan will allow students to select their focus area of electrician or lineworker at the capstone course level.

5. SMART Goal

Describe the summative SMART goal you have identified for this program (a goal that is Specific, Measurable, Achievable, Relevant, and Timely), either related to student outcome or consistent with the purpose of the grant.

This regional partnership led by the Greater San Marcos Partnership and Workforce Solutions Rural Capital Area, including Hays CISD, Lockhart ISD, San Marcos CISD and Austin Community College along with industry partners and other stakeholders will design and develop an implementation plan that will include the identification of required curriculum, equipment, and resources needed for a Skilled Trades Pathway that will include an Electrical Trades program of study and a Plumbing & Pipefitting program of study aligned with postsecondary opportunities by June 2022.

6. Measurable Progress

Identify the benchmarks that you will use at the end of the first three grant quarters to measure progress toward meeting the process and implementation goals defined for the grant.

First-Quarter Benchmark

The documentation and tracking of the following measures will be used to evaluate progress for the first-quarter:

- Solidifying the partnership by clearly identifying the roles and responsibility of each partner with emphasis placed on the intermediary to coordinate activities and to engage the regional workforce development network
- Further validate labor market information using "local wisdom" to ensure students are being prepared with the skills needed to successfully enter the labor market with an in-demand, high skill, and high wage occupation
- Determine the vertical alignment between secondary and postsecondary CTE programs with entry and exit points
- · Further iterate on the secondary to postsecondary crosswalks to create articulation and dual credit MOUs

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6. Measurable Progress (Cont.)	WEAR COLD BEING WAR
Second-Quarter Benchmark	
The documentation and tracking of the following measures will be used to evaluate progress • Create list of credentials and degree of value to include industry-based certifications, level I pre-apprenticeships and apprenticeships in Electrical Trades and Plumbing & Pipefitting • Identify available curriculum, equipment, and resources needed in order to provide a rigorou career-focused learning opportunity for students to prepare them for credentialing and postse • Create a continuum of WBL experiences for students in both programs that includes guest shadowing opportunities, business supported classroom/lab projects, and internships • Determine the available site location for classroom and lab-based instruction	Level 2 certificates, us academic and econdary success
Third-Quarter Benchmark	
The documentation and tracking of the following measures will be used to evaluate progress • Plan for the implementation of the TEA Effective Advising Framework including key compon advising & assessments, academic advising & postsecondary entry assessments, WBL advis advanced academics opportunities. • Create a marketing campaign to create awareness for all stakeholders of the new programs • Program marketing videos • Social Media posts • Information Sessions	nents such as career sing, dual credit, and
7. Project Evaluation and Modification	
Describe how you will use project evaluation data to determine when and how to modify your benchmarks or summative SMART goals do not show progress, describe how you will use e modify your program for sustainability.	program. If your valuation data to
This regional partnership will use the SMART goals, three quarterly benchmarks, and data confollowing performance measures to make any necessary modifications to the program: Evaluation Metric 1: Milestone accomplishments related to intermediary development and cap Data Usage: Keep track of the numbers of partner meetings and progress toward the quarter on the timeline to meet the SMART goal.	pacity building
Evaluation Metric 2: Demonstration of engagement with existing regional cross-sector partner provided input on identified program(s) of study Data Usage: Keep attendance at each meeting and track outcomes toward the quarterly bend level of engagement of the regional partnership. If the project is falling behind on the timeline the cause is lack of engagement or challenges with deliverables that were more time consum. The project plan will be modified as needed keeping in mind the critical path of the overall proteam will provide flexible engagement opportunities if meeting times become a challenge such virtual meetings, individual follow-ups, and the collection of written input.	chmark to measure the it will be determined if ling than first thought.
Evaluation Metric 3: Crosswalk of secondary CTE course offerings with postsecondary progratingh-wage, in-demand industries. Data Usage: We are relying on a strong partnership with Austin Community College and othe deliver on this metric. It is possible that existing postsecondary programs may change over timonitor degree plans and programs and make the necessary modifications needed to mainta postsecondary alignment.	er trade associations to ime and we will need to

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The following a must comply w			program. In order to mee	et the requirements of the grant, the grantee
• •			e your compliance.	
supplant (re or local fund other purpos services and	place) state ls. The appl ses merely l l activities to	mandates, State licant provides ass because of the available from t	Board of Education rules surance that state or local ailability of these funds. T this grant will be supplem	ement (increase the level of service), and not and activities previously conducted with state funds may not be decreased or diverted for the applicant provides assurance that program tentary to existing services and activities and will the Board of Education rules, or local policy.
2. The appli by the Fami	cant provide ly Educatior	es assurance that nal Rights and Priv	the application does not vacy Act (FERPA) from g	contain any information that would be protected eneral release to the public.
	TE Perkins Re	eserve Program Gui		TEA Program requirements as noted in the the 2021-2022 CTE Perkins Reserve Formula Grant,
	am Guidelin			leasures, as noted in the 2021-2022 CTE Perkins by performance data necessary to assess the
) produced as part of this agreement will comply 206, 1 TAC Chapter 213, Federal Section 508
			rriculum will be appropriat on programs of study wher	ely aligned to regional labor market supported CTE re applicable.
relationship l the grant star implementat	oetween the rt date. The A ion of a cohe	institute of higher MOU will establish j erent program acro	education, the LEA, and bu joint decision-making proc sss the institutions. The par	lum of Understanding (MOU) detailing the usiness and industry partner(s) within 90 days of edures that allow for planning and the MOU must include provisions and the progress of the students.
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9. Program F	Requireme	nts		Service State				West of head	100.40.700
grant funds. V are the goals	Vhat pathwa of developin	(Focus Area 1) y will be develo g this pathway forts in your rec	ed and ho and how do	w will each	stakeholder	support the	e pathway	planning? V	Vhat
program in on shortages in the skilled trade putility represed associations aby Workforce. The employer as support the classroom to a development of with the particle sector partner development. The approach	der to prepate he region. The region. The region in the region of the secontipating LEAs ship efforts a retwork.	plans to design re students for i he recent winter the identified a new strain the identified a new shave also identified a new shave also identified input the following to postsect of the Greater Stand work to devent the regional work staffing is often students.	n-demand, r storm acreas. Recered for both ntified plur h recognize the currical learning of the currical learning of the currical learning of the currical learning of the currical strong an Marcos elop strong	high skill, and coss Texas part feedback in electricians and the second culum, equipopportunities and Partnership is sustaining elopment ef	nd high wag placed addit from local el and electric egional nee pations are ment, and re s for studen will suppor to establish will serve a partnership	le occupational emphalectrical traceal linework d. The two in-demand esource ne ts to apply of the partne a articulation throughout	ons as well asis on the des associaters. Local programs and have eds of each what they ership by an and dual nediary to the region des including the control of the control	Il as addresse importance intons and particular and particular are also supstrong wage the program are learning issisting with a credit agree lead the cronal workforce and training sing sing sing sing sing sing sing	s labor e of power ported e data. as well in the in the ement ss-
will help by sh	aring instruc also create s	tors in order to synergy amongs	serve stude	ents in the m	nost efficien	t and effect	ive manne	er. The region	onal
What pathway stakeholders p	will be imple previously co	(Focus Area 2): emented and ho entributed to pat egional pathwa	w will each ways devi	n stakeholde elopment in	r support th the region?	e pathwayî What are t	? In the pa he goals o	st, how have	e 1 this
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9. Program Requirements (Cont.)

3. Program of Study (Focus Areas 1 and 2): The applicant must identify -- in partnership with all LEAs included in the application, a public institution of higher education, employer partners, and local workforce development board, economic development agency, and/or chamber of commerce - high-wage and in-demand occupations and TEA approved statewide or regionally approved CTE programs of study that lead to these occupations. Regional labor market information must be included in the application demonstrating how the CTE programs of study were identified. Applicants may use LWDA Labor Market information and resources from TEA to demonstrate labor market alignment. Identify the strategy behind this program of study and what the intended education and career outcomes are.

The TEA approved statewide programs of study included in the application are Electrical and Plumbing & Pipefitting. These program of study were identified during the LEA's comprehensive local needs assessment process that involved analyzing Perkins V data comparing concentrator and completer data from the 2018 graduating cohort compared to regional in-demand and high wage occupations. Electrical and plumbing were two gap areas. It is also important to note that across the entire State of Texas these two programs of study produce a small number of CTE completers. The 2018 graduating cohort had less than 200 students statewide complete one of the two programs of study (35 students completed Plumbing & Pipefitting and 159 students completed an Electrical program of study). This data highlights the need to better align the education pipeline with the workforce pipeline in these career areas. Regional LMI shows plumbers and pipefitters (SOC 47-2152) are in-demand and high wage occupations with a growth rate of 41% and a median wage of \$47,237. Regional LMI shows Electricians (SOC 47-2111) and Electrical Power-Line Installers (SOC 49-9051) are in-demand and high wage occupations with a growth rate of 37% & 33% and a median wage of \$53,369 & \$58,039.

Our plan is to design an innovative Electrical Trades program and Plumbing Program that prepares students for multiple career paths within skilled trades. The two identified electrical occupations are different, but they share common knowledge and skills needed for success. The plan will allow students to select their focus area of electrician or lineworker at the capstone course level. The goal is to provide students with the skills needed to be successful in their postsecondary pursuits and provide them a clear road map to the credentials needed for each occupation whether that includes industry-based certifications, apprenticeships, or associates degrees.

4. Intermediary Capacity (Focus Area 1): The applicant must describe how they will build the capacity of the designated intermediary organization to carry out the functions related to this role, including -but not limited toconvening cross-sector stakeholders, supporting regional education and workforce development initiatives, working with educators and employers to create work-based learning experiences and place students in them, and collecting data to evaluate program outcomes and plan for continuous improvement. Describe the intermediary partner's plan to increase capacity during the planning year and the plan to provide adequate staff capacity to this grant.

The Greater San Marcos Partnership (GSMP), in collaboration with Workforce Solutions Rural Capital Area, will serve as the intermediary. GSMP is the regional economic development corporation and represents the southern portion of the Austin MSA, which includes Hays and Caldwell Counties and the cities of San Marcos, Buda, Dripping Springs, Kyle, Lockhart, Luling, and Wimberley. GSMP has a history of convening stakeholders across the region to support multiple school districts and industry workforce development initiatives.

The GSMP will lead the effort to develop a project plan that will identify goals, objectives, and milestones with support from WFS Rural Capital staff and task-forces. The plan will include the SMART goal identified in Section 5 and the quarterly benchmarks identified in Section 6 of this application. The roles and deliverables of each of the partners will be clearly communicated and the GSMP will monitor the progress to ensure all requirements of the grant are met. The goals and outcomes of this grant are in alignment with the Vision 2025 GSMP plan. A combination of existing staff and paid consultants will ensure adequate project management and facilitation of the cross-sector partnership meetings.

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supportin	ig regional education and workforce developments in the students in the simprovement. Describe the intermedian	is role, including -but n opment initiatives, wor them, and collecting da	the capacity of the designated intermediary of limited to -convening cross-sector stakeholders, king with educators and employers to create workata to evaluate program outcomes and plan for pacity and plan to provide adequate staff capacity to
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nigh school how the pr beyond. Fo	of. The crosswark should aligh to the higher ogram of study can lead to a post-second or Focus Area 1 applicants, this crosswalk	er education program o lary certification and cr < should demonstrate a	thing institution(s) within two-years of graduating from of study curricula where applicable and demonstrate redentials, up to and including, a bachelor's degree or a sample or proposed crosswalk of the pathway that e a likely sequence of courses based on prior
High Scho	& Pipefitting ool Course Sequence:1) Principles of ng Technology II with Lab (2 credits);	Construction (1 cred 4) Practicum in Con	it); 2) Plumbing Technology I (1 credit); struction (2 credits)
∖ustin Co Plumbing	mmunity College Courses: 1) CNBT 1 Trade; 3) PFPB 2009 Residential Cor	001 Intro to the Connistruction Plumbing	struction Industry; PFPB 1013 Intro to the
Electrical High Scho Electrical	ool Course Sequence: 1) Principles of Technology II (2 credits); 4) Practicum	f Construction (1 cre	dit); 2) Electrical Technology I (1 credit); 3) credits)
\ustin Co Electrical :	mmunity College Courses:1) CBNT 10 Safety and Tools; 3) ELPT 1001 Elect	001 Intro to the Cons trical Code; 4) ELPT	struction Industry; 2) ELPT 1021 INtro to 1029 Residential Wiring
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9. Program Requirements (Cont.)

7. **Strategic Partnerships** (Focus Areas 1 and 2): Identify regional partnerships and/or initiatives that are aligned to Tri-Agency efforts and are already in place that provide an advantage in developing (focus area 1) or implementing (focus area 2) the proposed pathway(s). Describe how these specific partnerships and/or initiatives will be utilized to strengthen the foundation of their proposed cross-sector work, which is paramount for a regional pathways approach.

The Greater San Marcos Partnership and Workforce Solutions Rural Capital Area currently have initiatives designed to align education and workforce development systems by bringing together stakeholders to provide solutions for Tri-Agency efforts such as expanding industry-based certifications, pre-apprenticeships, apprenticeships, and work-based learning opportunities for students. Two examples include the Workforce Solutions Rural Capital Area Youth Engagement Committee and the Greater San Marcos Manufacturing Association meetings. These two entities are also supporting the 2021 High School Job & Internship Fair taking place in May that provides the opportunity for graduating seniors and current high school students seeking internships to engage with local employers. Hays CISD, San Marcos CISD, and Lockhart ISD are partnering on this event which will allow multiple partners (Workforce Board, Economic Development Corporation, and three LEAs) included in this grant application to work on a project together prior to the work of this planning grant. Austin Community College (ACC) is a close partner of the previously mentioned organizations. ACC also participates in the activities mentioned above and serves on the school district's advisory committees. We are looking to build and strengthen these established partnerships and align our work to provide our students with positive outcomes and add to the talent pool of workers in Texas.

8. **Budget Narrative** (Focus Areas 1 and 2): Describe how the proposed budget will meet the needs and goals of the program —for staffing, supplies and materials, contracts, travel, etc. —in particular, how will funds increase intermediary capacity? If applicable, include a high-level snapshot of funds currently allocated to similar programs. include a short narrative describing how adjustments will be made in the future to meet needs. How will budget funds be allocated to all stakeholders?

Shared costs were budgeted for the Intermediary to ensure that high quality cross-sector working committees produce deliverables on time. Funds were budgeted for marketing resources (materials, video, podcasts, recruitment activities) that will benefit the entire partnership. Administrative costs were provided to the LEA fiscal agent. The remaining funds were allocated to each LEA and the IHE to support staffing, supplies, contracts, travel, and other activities related to the grant. During the planning process, it is anticipated that site visits will be necessary to tour best-practice programs around the State as well as employer job sites. The budget that was developed is intended to allow for the regional partnerships to plan the Pathways, and in the following year implement CTE programs of study currently unavailable to students in the partnering LEAs.

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Program Requirements (Cont.) Current Pathways (Focus Area 2): What pathways work current articipate? How does the current work align with the Texas Regional athway?	lly exists in your region and which stakehold al Pathway's Network seven components of a
/A	
Use of Funds (Focus Area 2): How will grant funds be used to: a) increa AND/OR increase participating LEAs (and other partners, as appropriate) partnering to provide at least one TFA approve
AND/OR increase participating LEAs (and other partners, as appropriate tewide or regional CTE program of study? c) AND/OR expand the numbed postsecondary education and include an appropriate sequence of cours cupations identified by the local regional workforce board? Applicants may ources from TEA to demonstrate labor market alignment. (Note: 2020-21 at 1 [planning] grants should describe how they will implement pathways) partnering to provide at least one TEA approve er of CTE programs of study that span secondar es that are aligned with high-wage and in-demar y use LWDA Labor Market Information and Perkins Reserve grantees who received Focus based on this year's planning efforts instead of
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10. Equitable Access and Particl					
Check the appropriate box below to in groups that receive services funded by	y this grant.		· · · · ·	_	
The applicant assures that no barriers exist to equitable access and participation for any groups receiving services funded by this grant.					
Barriers exist to equitable acces grant, as described below.	s and participa	ation for the following gr	oups receiving services funde	ed by this	
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Group	Barrier				
Group	Barrier	tanak di kandanan di danak kanan daga pilapak dada panak kanan dana dana apang dada panah da gang panah panah	man de la companya d	Marie of the state	
11. PNP Equitable Services					
Are any private nonprofit schools locate	ted within the	applicant's boundaries?			
If you answered "No" to the preceding question, stop here. You have completed the section. Proceed to the next page.					
Are any private nonprofit schools participating in the grant?					
OYes No If you answered "No" to the presenting	arrantian star	a hawa Mass hassa annasal	ata al tha a sa attaua (Durana al taut	t	
If you answered "No" to the preceding question, stop here. You have completed the section. Proceed to the next page.					
Assurances					
The LEA assures that it discuss Section 8501(c)(1), as applicable. The LEA assures the appropriate the manner and time requested.	le, with all eligi te Affirmations	ible private nonprofit sch	nools located within the LEA's	boundaries.	
Equitable Services Calculation					
LEA's student enrollment	oton die een een een een een een een een een e				
2. Enrollment of all participating private schools					
3. Total enrollment of LEA and all participating PNPs (line 1 plus line 2)					
4. Total current-year grant allocation					
5. LEA reservation for direct administrative costs, not to exceed the grant's defined limit					
6. Total LEA amount for provision of ESSA PNP equitable services (line 4 minus line 5)					
7. Per-pupil LEA amount for provision	of ESSA PNP	equitable services (line	6 divided by line 3)		
LEA's total required ESSA PNP equitable services reservation (line 7 times line 2)					
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	ed with	by	of TEA by phone / fax / email on		

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12. Request for Grant Funds		
List all of the allowable grant-related activities for which you a budgeted for each activity. Group similar activities and costs t negotiation, you will be required to budget your planned expe Payroll Costs	ogether under the appropriate heading. During	EA.
		· .
Hays CISD - CTE Partner Representative	\$7,500	······································
2. Lockhart ISD - CTE Partner Representative	\$7,500	······································
3. San Marcos CISD - CTE Partner Representative	\$7,500	
4. Austin Community College - CTE Partner Representative	\$7,500	
5.		
Professional and Contracted Services		
6. Greater San Marcos Partnership - Primary Intermediary	\$30,000	
7. Workforce Solutions Rural Capital Area - Supporting Inter	mediary Role \$25,000	
8. Marketing Materials, Podcast, and Videos	\$22,500	······································
9.		
10.		
Supplies and Materials		
11. Hays CISD Supplies and Materials	\$15,000	(1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-
12. Lockhart ISD Supplies and Materials	\$15,000	
13. San Marcos Supplies and Materials	\$15,000	water
14. Austin Community College Supplies and Materials	\$15,000	
Other Operating Costs		
15. Hays CISD Travel	\$2,500	
16. Lockhart ISD Travel	\$2,500	
17. San Marcos ISD Travel	\$2,500	
Capital Outlay		
18.		
19.		
20.		
		4 44 4
D	rect and indirect administrative costs:	\$8,750
то	TAL GRANT AWARD REQUESTED: \$1	83,750
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		11 of

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Appendix I: Negotiation and Amendme	its				
Leave this section blank when completing the	e initial application for funding.				
Amend the Application" document posted on competitivegrants@tea.texas.gov Include all se	program plan or budget is altered for the reasons described in the "When to the <u>Administering a Grant</u> page of the TEA website and may be emailed to ections pertinent to the amendment (including budget attachments), along If the application. More detailed amendment instructions can be found on the				
You may duplicate this page.					
right, describe the changes you are making Always work with the most recent negotiated include the budget attachments with your an	or amended application. If you are requesting a revised budget, please				
	·				
·					
•					

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Adjustments on this page have been confirmed with _

. by __

of TEA by phone / fax / email on _