2019–2020 Perkins Reserve Grant

	COMPETITIVE GRAN	н Арр	lication Due 5:00	p.m. CI, rebi	uary 14,	2019		
Texas Education Agency	NOGA ID							
Authorizing Legislation	Carl D. Perkins Car	eer and	l Technical Education §112(a		, P.L. 109	-270, Ti	tle I, Pa	rt C,
Grant period from Pre-award costs are not required Attachments	three copies of the ape e signature of a person pplications cannot be above-listed application ment Control Center, Grants Texas Education A 1701 N. Congress Austin, TX 78701 July 1, 2019 - ot permitted.	plication authorization due of Administ Agency Avenue -1494 - Augus	tion and two copies on). All three copies ozed to bind the applied. Applications must date and time at: ration Division	of the of the cant to a	Applicat	CONTROL OFFICE	in date and 1119 FEB 27 MH 11: 29	ACRES HOLYONG SKALL (TAICHE)
No attachments are requi	ired to be submitted wi	th this a	application.			1000 M		
Amendment Number Amendment Number (Fo	y amondments only on	tor N/A	when completing th	ais form to ann	v for gran	t funds)		
Amendment Number (Fo		ter IV/A	when completing tr	ns roitii to appi	y ioi giali	t rurius):	7169283	
			DN 226907 Vendo	r ID 751179103	FC	- 15 D	INS	9066241
Organization Grape Cree								
Address 8207 US Hwy. 87			City San Angelo	ZIP TX		Phone		
Primary Contact Teri Dew	veber	Email	teri.deweber@grape	ecreekisd.net		Phone		
Secondary Contact Mand	di Hasty	Email	mandi.hasty@grape	creekisd.net		Phone	325-65	3-1852
Certification and Inco								
I understand that this application agreement. I here and that the organization binding contractual agree compliance with all application further certify my accept and that these document Grant application, gu General Provisions as Application-specific	eby certify that the infoin named above has authorized and that any cable federal and state tance of the requirements are incorporated by residelines, and instruction described.	rmation norized ensuing laws and nts converterence ns	n contained in this ap me as its representat g program and activi d regulations. veyed in the followin e as part of the grant	plication is, to ive to obligate ity will be cond g portions of th	the best of this organd ucted in a ne grant and d Notice of	of my kno nization nccordar pplication of Grant	owledge in a lega nce and on, as ap	e, correct ally oplicable,
Authorized Official Name	Angie Smetana		-	Title Superinte	ndent			
Email angie.smetana@g	rapecreekisd.net			Phone 3	25-658-78	323 x 10	00	
Signature	ie Smile	no		D	ate	22)	19	
Grant Writer Name Teri [Deweber		Signature	Feri D	eweber	[Date 2	22/19
Grant writer is an emplo	oyee of the applicant org	janizatio	on. Grant write	r is not an empl	oyee of th	e applica	ant orga	nization.
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Sha	ared Services Arrangements	
	SSAs are not permitted for this grant. Check the box below if applying as a fiscal agent.	

The applicant organization submitting this application is the fiscal agent of a planned SSA. All participating agencies will enter into a written SSA agreement describing fiscal agent and SSA member responsibilities. All participants understand that the written SSA agreement is subject to negotiation and must be approved before a NOGA can be issued.

Identify/Address Needs

List up to three quantifiable needs, as identified in your needs assessment, that these program funds will address. Describe your plan for addressing each need.

Quantifiable Need	Plan for Addressing Need
Forty-nine percent of our high school is economically disadvantaged. Students of low-socioeconomic status need assistance to make higher-than-minimum wage so they can adequately contribute to family income.	Industry-based certification courses and exams will be offered by qualified instructors on-site. This will allow students to become certified if transportation is a hindrance.
Certified instructors are required to teach the courses and administer certification tests to students. Budget constraints don't allow room for ordering costly nonconsumable instruction or testing materials.	On-site and off-site training will be offered to CTE teachers within our district so they may become qualified instructors of areas that would lead to high-skilled, high-wage or high-demand jobs. Non-consumable materials will be available for further professional development and as a student resource.
	Open Grape Creek ISD as a testing site for welding, graphic arts, office technology, culinary arts and floral design certifications.

SMART Goal

Describe the summative SMART goal you have identified for this program (a goal that is Specific, Measurable, Achievable, Relevant, and Timely), either related to student outcome or consistent with the purpose of the grant.

By 2020, Grape Creek ISD will become the testing site for at least 12 identified industry-based certifications. At least 135 of our students will receive at least one certification that will provide them a marked advantage when seeking high-skill, highwage and/or high-demand jobs. All five of our CTE educators will receive trained and our school will be a testing site for surrounding rural school districts.

The number of students who receive approved, industry-based certificates will increase from 0 (as of this date) to 135 by May 2020. There are students who wish to challenge the API 1104 Welding test this year, but they have not done so to date.

Measurable Progress

Identify the benchmarks that you will use at the end of the first three grant quarters to measure progress toward meeting the process and implementation goals defined for the grant.

First-Quarter Benchmark

Four identified Grape Creek High School CTE teachers will be qualified to teach and administer testing on-site for at least 12 industry-based certification courses. At least 7 surrounding rural school districts will be notified and encouraged to participate by sending students to Grape Creek for testing. This may include school districts in Water Valley, Robert Lee, Wall, Veribest, Miles, Mertzon and Christoval.

At least 100 Grape Creek students will be enrolled in courses that will result in testing for a recognized certification. Thirty students will pass at least one of the welding certification tests. Sixty-four students will learn concepts of Microsoft Word and Excel.

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st one certification in a high-skill, high-need and/or high-wage area. Fifty certification. At least 100 certification exams have been taken by students to cond certification. Sixty-four students are attending appropriate courses ins. In Culinary Arts, students are learning lab safety with an emphasis on ervSafe Manager exam is administered and 30 students have earned test is taken by 20 students and 15 have received certifications. Six Audio/on Adobe Premier Pro and will challenge the test at the third-quarter
fication in at least one recognized high skill, high need and/or high wage area. that will result in testing for a recognized certification by the end of the school been taken to date, including those for technology-related certifications. tudents new to the district are being tested.
data to determine when and how to modify your program. If your eeting your summative SMART goal, describe how you will use evaluation /.
ors, will meet monthly and use a tracking software to chart benchmark data. The information needed across all career pathways to insure students achieve namers do not show progress, we will study the data and determine what a understand concepts. We will continue to test students and build on material polity in all programs. We will also discuss ways to involve additional rural gram and reaching outside our district to serve a greater number of students.

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Statutory/Program Assurances

The following assurances apply to this grant program. In order to meet the requirements of the grant, the grantee must comply with these assurances.

Check each of the following boxes to indicate your compliance.

- 1. The applicant provides assurance that program funds will supplement (increase the level of service), and not supplant (replace) state mandates, State Board of Education rules, and activities previously conducted with state or local funds. The applicant provides assurance that state or local funds may not be decreased or diverted for other purposes merely because of the availability of these funds. The applicant provides assurance that program services and activities to be funded from this grant will be supplementary to existing services and activities and will not be used for any services or activities required by state law, State Board of Education rules, or local policy.
- ☑ 2. The applicant provides assurance that the application does not contain any information that would be protected by
 the Family Educational Rights and Privacy Act (FERPA) from general release to the public.
- ☑ 3. The applicant provides assurance that they will continue to meet all Statutory Requirements as outlined in their 2019–2020 Perkins Formula Grant, which is incorporated by reference.
- ∑ 5. The applicant provides assurance to adhere to all Statutory Requirements and TEA Program Requirements as noted in the 2019–2020 Perkins Reserve Grant Program Guidelines.
- ☐ 7. Focus Area 1 applicants provide assurance that they will submit a Memorandum of Understanding (MOU) detailing the relationship between the institute of higher education, the LEA, and business and industry partner(s) within 90 days of the grant start date. The MOU will establish joint decision-making procedures that allow for planning and implementation of a coherent program across the institutions. The partnership and the MOU must include provisions and processes for collecting, sharing, and reviewing student data to assess the progress of the students.
- 8. <u>Focus Area 1</u> applicants provide assurance that they and at least one representative from each required partner organization will attend all required conferences as described in the 2019–2020 Perkins Reserve Grant Program Guidelines.
- ☑ 9. Focus Area 2 applicants provide assurance that any industry-based certifications supported through this grant are listed on the 2018–2019 or 2019–2020 Final List of Industry-Based Certifications of the A-F Accountability System.

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TEA Program Requirements	
implement the proposed project. Identify I	partner organizations the applicant organization has collaborated with to nigh-wage and in-demand occupations and CTE programs of study that lead to w regional labor market information was used in identifying and determining the h partner organizations.

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TEA Program Requirements

- 2. **FOCUS AREA 1 APPLICANTS:** Provide a design for at least one CTE program of study that spans secondary and postsecondary education and includes an appropriate sequence of courses that are aligned with high-wage and in-demand occupations identified by the local regional workforce board. The design must:
 - Describe the commitment from all partners to assist with curriculum development to support relevant and frequent industry experiences for students participating in the program.
 - Identify strategic partnerships that are already in place that provide an advantage in implementing the proposed project.

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TEA Program	Requ	irem	ents

B. <u>FOCUS AREA 1 APPLICANTS:</u> Provide a sample crosswalk that identifies postsecondary coursework that would be required of a student in the program of study in order to complete a certificate or receive an associate degree from the partnering general academic teaching institution(s) within two to three years of graduating from high school. The crosswalk should align to higher education program of study curricula where applicable and also demonstrate how the project can lead to a bachelor's degree.

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TEA Program	Requirements				
	4. FOCUS AREA 1 APPLICANTS: Propose a sustainability plan to ensure that the applicant and partner organizations will continue to meet the goals of the grant after the end of the grant program.				
	the control of the co				
		and describe the operational capacity (i.e. dedicated personnel, advisory boards, record of the identified grant intermediary in supporting key functions including			
work-based le	arning, cross-sector partnersh	nips, collective impact initiatives, and multi-stakeholder grants.			

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TEA Program Requirements

6. <u>FOCUS AREA 2 APPLICANTS:</u> Identify industry-based certifications and programs of study for the proposed project. Include information provided by local workforce development boards, economic development organizations, and/or chambers of commerce to determine high-wage and in-demand occupations and programs of study that lead to these occupations. Include and explain how regional labor market information was used in identifying and determining the industry-based certifications selected.

Certifications being served by this grant include the National Restaurant Association ServSafe Food Manager; Microsoft Office Expert - Excel; Microsoft Office Expert - Word; Microsoft Office Master - Track 1 (Word Expert + Excel Core + Elective); Microsoft Office Master - Track 2 (Excel Expert + Word Core + Elective); Microsoft Office Master - Track 3 (Word Expert + Excel Expert); Adobe Certified Associate - Premier Pro (Digital Video using Adobe Premier Pro); Adobe Certified Associate - Illustrator (Graphic Design and Illustration using Adobe Illustrator); API 1104 Welding Certification; AWS D1.1 Welding Certification; and AWS D9.1 Welding Certification.

According to the Concho Valley Workforce Development Board's (CVWDB) fourth quarter report for 2018, Office and Administrative Support was the number one largest occupation in Tom Green County. This industry provides 8,000 jobs and is above the national average of top occupations. The CVWDB also estimates that Food Preparation and Serving-related occupations will continue to grow by 500 employees over the next year. The fourth highest-growing occupation is Construction and Extraction, which includes jobs that use the welding certifications, expecting to grow by 175 jobs.

The top occupation in earnings for Tom Green County is Computer and Mathematical-based jobs that average \$29.00 per hour as of 2017. The Arts, Design, Entertainment, Sports and Media jobs (Adobe certifications) are averaging \$22.00 per hour. The fastest growing industries in Tom Green County include Physicians offices (Microsoft certifications). Office and Administrative Support ranked fourth in fastest growing occupations. Both of these would recognize Microsoft certifications. Hospitality and Tourism (Food Service) was the top industry in growth, expected to increase by 48% by 2026.

The Texas Workforce Commission (TWC) listed Welders, Cutters, Solderers and Brazers; Medical Assistants, Secretaries and Administrative Assistants; Bookkeeping; Accounting and Auditing Clerks; Agricultural and Food Science Technicians; First-Line Supervisors of Food Preparations and Serving Workers; Food Service Managers; Graphic Designers; and First-line Supervisors of Office and Administrative Workers among the Statewide Targeted Occupations for 2018. In addition, the TWC Report on Texas Growth Occupations for 2018 included Welders, Cutters, Solderers and Brazers (estimated to increase by 21.4% by 2026); First-Line Supervisors of Food Preparation and Serving Workers (27.3% by 2026); First-Line Supervisors of Office and Administrative Support Workers (16.6% by 2026); Accountants and Auditors (20.2% by 2026); Chefs and Head Cooks (23.1% by 2026); and Food Service Manager (24.7%) as being among the occupations most expected to grow. On the same report, Microsoft Office, Microsoft PowerPoint and Technical Support were listed as "hard skills".

The 2018 Economy Overview Report for Tom Green County, compiled by the CVWDB, lists Restaurants and Other Eating Places as one of teh top three industries for 2018. Manufacturing and Construction (welding) ranked sixth and seventh, respectively, on the same list. With the exception of Manufacturing, all ranked well above the National average. Also, Accommodation and Food Services ranked second in Top Growing Industries, while Construction ranked fourth, followed by Finance and Insurance. The Microsoft certifications would certainly enhance chances of being hired in the Finance and Insurance Industry. Mining, Quarrying and Oil and Gas Extraction outranked all other industries by a large margin on the Industry IQ scale. This scale is a way of quantifying how "concentrated" an industry is in a region compared to larger geographic areas. The welding certifications would great aid employment in this industry.

According to the Bureau of Labor Statistics (BLS), Texas ranked fourth in the most needs for Graphic Designers stating, "Graphic designers are expected to face strong competition for available positions. Many talented individuals are attracted to (these careers). Prospects will be better for applicants who keep up with the latest design trends, technologies and techniques."

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TEA Program Requirements

7. **FOCUS AREA 2 APPLICANTS:** Identify how many students will benefit from the grant funding and explain how offering of industry-based certifications will benefit students currently enrolled in the aligned CTE programs of study.

- If choosing to <u>certify a teacher in the industry-based certification to test students</u>, identify how many students will benefit from the grant funding and explain how this will benefit students.
- If choosing to **become a testing site**, the identify how many students will benefit from the grant funding and describe how becoming a testing site will benefit students in the LEA and within the region.

We desire to give our students a marked advantage when seeking employment. We have many students that enter the workforce immediately upon graduation from school or before. By starting with a marketable certification, they can begin at above minimum wage and have a higher likelihood of advancement within their chosen profession. Students who are currently enrolled in a CTE program of study have not been able to secure recognition for having studied and passed the courses. Certifications can be added to resumes and will greatly enhance student success when applying for jobs. We have estimated 135 students will receive certifications during the first year.

All of our instructors are qualified to teach and administer certification exams; however, all are in need of additional professional development to fully prepare students for testing. Our culinary arts and agriculture science (welding) teachers require certification in their respective areas in order to administer exams; the others do not. By undergoing advanced professional development, they will increase their knowledge base and effectiveness in the classroom. This will not only benefit those who are enrolled in certified courses, but also those who are enrolled in other courses taught by the teacher.

Becoming a testing site for Microsoft Office and Adobe certification courses would not only benefit our students who may not have ready transportation to go to another site to test, but also to other schools within our region. The only other testing sites in the Region 15 service area at present are Miles ISD, Nueces Canyon ISD and Winters ISD. The Region Center tests, but the room is available on a limited basis. Two Grape Creek teachers would be able to test approximately 95 students taking one or multiple examinations in this area.

Grape Creek ISD is already a ServSafe Food Manager and Food Handler certification site. Our instructor is certified to teach and test in this area. This area would be expanded by becoming a regional testing site, therefore benefiting additional students.

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TEA Program Requirements

8. **FOCUS AREA 2 APPLICANTS:** Explain the process for paying for exams for students.

To eliminate any economic barriers to students, the tests will be purchased by the school, using these grant funds, and offered without cost to students who are deemed ready to test by the instructor. Because of our high population of students that are recognized as economically disadvantaged, we see the opportunity to fund tests as one of the most appealing and beneficial elements that can be offered through this grant. This advantage by itself can make a world of difference to our students.

Students who come to our facility to test from outside of our district will be required to purchase their tests and either bring them to our site or have a voucher ready to use once they arrive on our campus.

9. **FOCUS AREA 2 APPLICANTS:** Explain efforts that have already been made to ensure success during the grant period.

We introduced ServSafe Food Handlers as part of the 2018-2019 Culinary Arts class. It is not a state-approved, industry-based certification; however, by using this curriculum, we are able to view passing rates and determine how students best learned the materials. We had a 73% passing rate on the test this year. Six of our students failed the exam by one question.

Our welding classes are well-established and students are active in metal fabrication competitions, completing many onsite welding projects throughout the year. Our Agriculture Science teacher has a network of teachers from area school districts who collaborate on best practices and sharing information.

All hardware and necessary infrastructure is in place for students to train and to use in preparing for testing in all subject areas.

Most of our instructors have experience in their respective teaching assignments. For instance, our Audio/Visual teacher came to us from our local news station where he was worked in Production and Engineering with broadcasting cameras and audio for a live newscast show. The business instructor holds a Bachelor of Arts in Accounting degree. Our Family and Consumer Science teacher began teaching this subject over 15 years ago. She has been leading our Culinary Arts classes over the past couple of years and is certified to give the ServSafe examinations. Our Agriculture Science Teacher, who is teaching Ag Mechanics and Metal Fabrication, began welding while in high school and continued with welding classes throughout college while working on his teaching degree. He has led many students to advanced competitions in metal fabrication.

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TEA Program Requirements

10. **FOCUS AREA 2 APPLICANTS:** Explain how the applicant organization will ensure that students are prepared for the industry-based certification exams.

Through this grant, we are addressing three components we trained instructors, on-site testing and exams offered at no consumables that will further allow our students to become low socio-economic. Having the proper study materials is of the industry-based certification tests. Further training our to consumables will ensure students have the necessary instruction industry-based tests.	cost to the students. This g e successful. Over 60% of o one of the biggest hurdles (eachers in their specified a	rant allows purchase our district's students a Grape Creek students freas and providing suf	of non- re classified as ace in passing ficient non-

11. **FOCUS AREA 2 APPLICANTS:** Identify strategic partnerships already in place that provide an advantage in implementing the proposed project.

We have great support from the Region XV Education Service Center and its CTE support personnel. In addition, our college field trips are predominately CTE-based. These are designed to expose students to post-graduation CTE opportunities.

Grape Creek High School collaborates with the Concho Valley Workforce Development Board for the ACT National Career Readiness Certification (NCRC) program, a nationally recognized program that pairs employers' support with assessments of employees and job seekers. We participate in this program by administering student assessments which earns each one a National Career Readiness Certification.

Our Agriculture Science teacher attended the welding instructor classes offered by Region 15 Education Service Center. He has built close partnerships with Rich Depue, one of only 300 senior certified welding instructors in the world, and is able to contact him for assistance and/or advice. ServSafe Food Manager allows students enrolled in culinary arts to take management positions their senior year of high school or upon graduation. Those wishing to enter post-secondary education in the field will not have to repeat the class or testing at the university level for some universities if they have passed a national exam that is recognized by the Conference for Food Protection as a graduation requirement. The certifications we offer meet that requirement. As examples, Texas State Technical College's Department of Culinary Arts will award 2 credits for CHEF1205 – Sanitation and Safety. Since the certifications are good for four years, the students are not required to duplicate the class or take the certification exam. Johnson & Wales University's Culinary Arts Department will award 1.5 credits for FSM1065 – Food Safety and Sanitation Management.

We have a College, Career, Military Readiness Coordinator who spends much of her time working with students who will enter the workforce before or after graduation and who will enter a technical college upon graduation. There are many collaborators who work with her including William Garcia with the ASVAB Career Exploration Program and Dr. Mike Salisbury and Corey Owens with Angelo State University's Management, Instruction and Research Ranch. She also collaborates with those who have conducted recruitment presentations and tours of various colleges including Lincoln College of Technology, Texas State Technical College, Auguste Escoffier School of Culinary Arts, Howard College, Universal Technical Institute and Western Texas College.

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Equitable Access and Participation			
Check the appropriate box below to indicate whether any barriers exist to equitable access and participation for any groups that receive services funded by this grant. The applicant assures that no barriers exist to equitable access and participation for any groups receiving services funded by this grant. Barriers exist to equitable access and participation for the following groups receiving services funded by this grant, as described below.			
Group	Barrier		
PNP Equitable Services	。 第一章		
Are any private nonprofit schools located wit	hin the applicant's boundaries?		
C Yes			
If you answered "No" to the preceding question, Are any private nonprofit schools participating CYes CNo	stop here. You have completed the section. Proceed to the next paging in the grant?	ge.	
If you answered "No" to the preceding question,	stop here. You have completed the section. Proceed to the next page	je.	
5A: Assurances			
The LEA assures that it discussed all consultation requirements as listed in Section 1117(b)(1) and/or Section 8501(c)(1), as applicable, with all eligible private nonprofit schools located within the LEA's boundaries. The LEA assures the appropriate Affirmations of Consultation will be provided to TEA's PNP Ombudsman in the manner and time requested.			
5B: Equitable Services Calculation			
1. LEA's student enrollment			
2. Enrollment of all participating private schools			
3. Total enrollment of LEA and all participating PNPs (line 1 plus line 2)			
4. Total current-year grant allocation			
5. LEA reservation for direct administrative costs, not to exceed the grant's defined limit			
6. Total LEA amount for provision of ESSA PNP equitable services (line 4 minus line 5)			
7. Per-pupil LEA amount for provision of ESSA PNP equitable services (line 6 divided by line 3)			
LEA's total require	d ESSA PNP equitable services reservation (line 7 times line	2)	

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Request for Grant Funds	
List all of the allowable grant-related activities for which you are requesting grant funds. Include the amount Group similar activities and costs together under the appropriate heading. During negotiation, you will be planned expenditures on a separate attachment provided by TEA.	s budgeted for each activity. e required to budget your
PAYROLL COSTS (6100)	BUDGET
PROFESSIONAL AND CONTRACTED SERVICES (6200)	
SUPPLIES AND MATERIALS (6300)	
Study Materials (ServSafe Book/Scantron Bundle, Instructional DVD, Materials on USB	\$2,975
User Licenses (MOS 300 User License Full Suite; ACA Classroom License - all includes tests)	\$8,939
Tests (Welding Tests)	\$1,280
OTHER OPERATING COSTS (6400)	
Texas Computer Education Association (TCEA) Convention (ACA Classroom instructor)	\$1,095
Hospitality Educators Association of Texas (HEAT) Conference	\$1,357
Family and Consumer Science Teachers Association of TX Professional Development Conference	\$1,778
CAPITAL OUTLAY (6600)	
Total Direct Costs	\$17,424
Indirect Costs	
TOTAL BUDGET REQUEST (Direct Costs + Indirect Costs	\$ 1 7,424

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Appendix I: Negotiation and Amendments (leave this section blank when completing the initial application for funding)

An amendment must be submitted when the program plan or budget is altered for the reasons described in the "When to Amend the Application" document posted on the Administering a Grant page of the TEA website and may be mailed OR faxed (not both). To fax: one copy of all sections pertinent to the amendment (including budget attachments), along with a completed and signed page 1, to either (512) 463-9811 or (512) 463-9564. To mail: three copies of all sections pertinent to the amendment (including budget attachments), along with a completed and signed page 1, to the address on page 1. More detailed amendment instructions can be found on the last page of the budget template.

You may duplicate this page

Negotiated/Amended Section For amendments: Choose the section you wish to amend from the drop down menu.	Negotiated Change/Amendment For amendments: Describe the changes you are making and the reason for them. Always work with the most recent negotiated or amended application. If you are requesting a revised budget, please include the budget attachments with your amendment.
FOR TEA USE ONLY Changes confirmed with on this date Via phone/fax/email by TEA staff person	
FOR TEA USE ONLY Changes confirmed with on this date Via phone/fax/email by TEA staff person	
FOR TEA USE ONLY Changes confirmed with on this date Via phone/fax/email by TEA staff person	
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