

2019-2021 P-TECH and ICIA Success Grant Program

COMPETITIVE GRANT Application Due 5:00 p.m. CT, Tuesday, April 9, 2019

NOGA	ID
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GAA, Article III, Rider 67 & 49, 85th TX Leg, and TEC 29.551-29.556 & 29.908

Applicants must submit one original copy of the application and two copies of the application (for a total of three copies of the application). All three copies of the application MUST bear the signature of a person authorized to bind the applicant to a contractual agreement. Applications cannot be emailed. Applications must be received no later than the above-listed application due date and time at:

Document Control Center, Grants Administration Division, Texas Education Agency

1701 N. Congress Avenue, Austin, TX 78701-1494

Grant period from

June 1, 2019 - June 15, 2021

Required Attachments

Four (4) attachments are required to be submitted with this application:

- 1. A completed "Crosswalk" template.
- 2. A completed "Work-Based Education Matrix" template.
- 3. A signed and dated MOU with an IHE partner 3 pages max.
- 4. A signed and dated MOU with a business/industry partner 3 pages max.

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Amendment Number

Amenament number (For amenaments only; enter N/A when completing this form to apply for grant funds):	
Applicant Information	TO A MEDICAL

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Organization	Austin Independent School Distri	ict	CDN	22790	1	Vendor ID	746000	064	ESC	13	DUNS	076933746
Address 1111	West 6th Street			ity Au	ıstiı	n	ZIP	78703	_ 	Phon	e 512	-414-4471
Primary Conta	ect Craig Shapiro] Email	l cra	ig.shap	oiro	@austinisd	l.org		<u> </u>	Phone	e 512-	-414-4471
Secondary Co	ntact Michelle Wallis] Email	mic	chelle.	wall	lis@austinis	sd.org		<u> </u>	Phone	e 512	-414-4851
Certification	and Incorporation		200	4	- 12		50	THE RESERVE	To the		Towns and	

I understand that this application constitutes an offer and, if accepted by TEA or renegotiated to acceptance, will form a binding agreement. I hereby certify that the information contained in this application is, to the best of my knowledge, correct and that the organization named above has authorized me as its representative to obligate this organization in a legally binding contractual agreement. I certify that any ensuing program and activity will be conducted in accordance and compliance with all applicable federal and state laws and regulations.

I further certify my acceptance of the requirements conveyed in the following portions of the grant application, as applicable, and that these documents are incorporated by reference as part of the grant application and Notice of Grant Award (NOGA):

- □ Grant application, guidelines, and instructions
- □ General Provisions and Assurances
- □ Debarment and Suspension Certification
- Lobbying Certification

Application-specific Provisions and Assurances	☑ ESSA Provisions and Assurances requirements
Authorized Official Name Dr. Mary Thomas	Title Director, State and Federal Accountability
Email mary.thomas@austinisd.org	Phone 512-414-3280
Signature Mary Imas	Date 4/1/19
Grant Writer Name Lindsey Stuart	Signature Julou Quatt Date 4/8/19

Grant writer is an employee of the applicant organization.

Grant writer is not an employee of the applicant organization.

RFA # 701-19-108 SAS # 272-19

2019-2021 P-TECH and ICIA Success Grant Pr

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Shared Services Arrangements



SSAs are not permitted for this grant.

Identify/Address Needs

List up to three quantifiable needs, as identified in your needs assessment, that these program funds will address. Describe your plan for addressing each need.

Quantifiable Need	Plan for Addressing Need
In the Austin-Round Rock Metro Area, there are currently 26,671 job openings in IT occupations (Source: WANTED Analytics), and anticipated 5,080 more openings over the next 10 years (TX Labor Market Information).	The partnership with AISD, ACC, IBM, working with other partners (e.g., Workforce Solutions), will enable students in the Lanier P-TECH program to achieve an Associates degree in one of two skills areas they choose that are in high demand at IBM and in the region: computer programming and user experience (which includes elements of design thinking, customer engagement and marketing skills)
IT-related occupations are dominated by white males. A recent report from Google and Gallup (Diversity Gaps in Computer Science) traces this trend back to inequitable access to CS education in 7th-12th grade.	To address this disparity, we will target predominantly underrepresented students who attend the school. Targeted recruitment efforts are focusing on Lanier feeder middle schools (e.g. women and minority guest speakers from IT field at recruitment events). Also leveraging relevant school-based clubs & partner orgs.
In 2017, just 39% of Lanier graduates enrolled directly in college after graduation, as compared with 61% district-wide.	Model is unique opportunity to focus on degree attainment and career readiness. Partners collaborate to ensure students have clear understanding of how academic and technical coursework relate to education and career outcomes (e.g. IBM educate teachers and faculty about job roles to communicate back to student

SMART Goal

Describe the summative SMART goal you have identified for this program (a goal that is Specific, Measurable, Achievable, Relevant, and Timely), either related to student outcome or consistent with the purpose of the grant.

After a yearlong planning period, the Austin Independent School District (AISD) Lanier Early College High School (Lanier), in partnership with Austin Community College (ACC), the IBM Corporation (IBM), and other partners (e.g. Workforce Solutions), beginning in the fall of 2019, will create a pipeline of students who will start taking college courses in the 10th grade, compete for IBM paid internships by their junior year, earn a high school diploma and their Associate in Applied Sciences degree in Computer Programming and User Design Experience and be offered a first-in-line job interview with IBM.

Measurable Progress

Identify the benchmarks that you will use at the end of the first three grant quarters to measure progress toward meeting the process and implementation goals defined for the grant.

First-Quarter Benchmark

- Recruitment events have already begun. Will continue to recruit students.
- Purchase necessary equipment (e.g. computing devices).
- Students begin their first year at Lanier IBM Career Launch.
- IBM mentors are recruited to work with students.
- IBM will hire a full-time liaison to coordinate the elements of the partnership to which they are committed, including management of the mentors for school visits, coordinating IBM site visits for students and other career exposure and workforce skills instruction.
- Begin professional development for teachers that encourages problem-based learning, critical thinking, collaborative work, and the application of academic, technical and workplace skills.

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Measurable Progress (Cont.) Second-Quarter Benchmark	
- IBM mentors are engaged with Lanier P-TE - Initial visits to IBM and the school have occ - Workplace skills instruction, provided by IE Learning (SEL) elements The IBM liaison at Lanier is engaged in mu	
Third-Quarter Benchmark	
careers, along with working on a team Students are comfortable in understanding IBM mentors become advocates and role recomes.	equired courses, start to see relevance of the curriculum to the world of work and
Project Evaluation and Modification	
	on data to determine when and how to modify your program. If your not show progress, describe how you will use evaluation data to modify your
to support effective program implementation improvement. The AISD Department of Research data being requested. Throughout the to collect and submit identified data in a time adjustments as issues arise. Initially, DRE will articulated program performance indicators. At the campus-level, a team led by the ECHS dashboards on student-level data including	equirements established by TEA and to provide staff with information necessary on decisions, AISD staff will engage in ongoing monitoring towards continuous earch and Evaluation (DRE) reviews all grant requirements, proposed activities, duration of the grant program, evaluators will work closely with Academy staff nely fashion and will meet regularly to monitor progress and make any II provide Lanier IBM Career Launch staff with baseline data pertaining to s for program planning and decision-making purposes. S Coordinator, collects data and prioritizes needs through just-in-time data attendance, grades, college readiness and other risk factors. On a weekly basis,
And on a monthly basis, the Coordinator wil	and to individual student needs as they arise, alongside the IBM school liaison. Ill update the Leadership Team with formative data and prioritization of needs.

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Statutory/Program Assurances	

The following assurances apply to this grant program. In order to meet the requirements of the grant, the grantee must comply with these assurances. Check each of the following boxes to indicate acceptance.

The applicant provides assurance that program funds will supplement (increase the level of service), and not supplant (replace) state mandates, State Board of Education rules, and activities previously conducted with state or local funds. The applicant provides assurance that state or local funds may not be decreased or diverted for other purposes merely because of the availability of these

- funds. The applicant provides assurance that program services and activities to be funded from this grant will be supplementary to existing services and activities and will not be used for any services or activities required by state law, State Board of Education rules, or local policy.
- The applicant provides assurance that the application does not contain any information that would be protected by the Family Educational Rights and Privacy Act (FERPA) from general release to the public.
- The applicant provides assurance to adhere to all Statutory Requirements and TEA Program Requirements as noted in the 2019-2021 P-TECH and ICIA Success Grant Program Guidelines.
- The applicant provides assurance to adhere to all Performance Measures as noted in the 2019-2021 P-TECH/ICIA Success Grant Program Guidelines and shall provide TEA, upon request, any performance data necessary to assess the success of the program.
- P-TECH and ICIA schools will provide participating students with flexibility in class scheduling and academic monitoring.
- The P-TECH/ICIA school will be open enrollment. Enrollment decisions will not be based on state assessment scores, discipline, history, teacher recommendations, minimum grade point average (GPA) or any other criteria that create barriers for student enrollment.
- P-TECH and ICIA schools will allow participating students to complete high school and, on or before the sixth anniversary of the date of the student's first day of high school: receive a high school diploma, an associate degree, a two-year postsecondary certificate, or industry certification; and complete work-based education through an internship, apprenticeship, or other job training program.
- P-TECH and ICIA programs will be provided at no cost to participating students.
- | LEA will submit an action plan based on blueprint initial self-assessment and needs assessment.
- LEA will submit confirmation of a) the campus/program as a designated Texas Success Initiative (TSI) assessment site and, b) timeline or testing students to ensure that passing rates meet outcome based measures on the P-TECH and ICIA Blueprint.

Statutory Requirements

1. P-TECH and ICIA schools must establish recruitment and enrollment processes and requirements that will not exclude or discourage the enrollment of any of the subpopulations of at-risk students, including, but not limited to, students who are of limited English proficiency or who have failed a state administered assessment. Describe the recruitment and enrollment plan. Include a general timeline and describe the specific activities planned to serve the target population.

The Lanier IBM Career Launch will be an open enrollment program with recruitment and enrollment processes and requirements that do not exclude or discourage the enrollment of any of the subpopulations of at-risk students, including, but not limited to, students who are of limited English proficiency or who have failed a state administered assessment. Enrollment decisions are not based on state assessment scores, discipline, history, teacher recommendations, minimum GPA or any other criteria that create barriers for student enrollment.

Recruitment activities have begun during the planning phase, including targeted efforts at neighborhood middle schools such as hand-distributed flyers, as well as presentations with 8th grade cohorts. IBM is also working with the school on recruitment strategies and tools, including a recruitment video with several IBMers. Middle school counselors have disseminated information to prospective students and will continue to hold small, purposeful meetings in Spring 2019 in preparation for students completing choice sheets of coursework they intend to pursue in high school. Other recruitment efforts to take place during the Spring and Summer 2019 include but are not limited to: family information sessions, student information sessions, career fairs, family field trips to Austin Community College (to break down barriers for families where students will be the first in their family to attend college), mailers.

Staff have also employed targeted strategies for recruiting traditionally underrepresented populations in the IT field (i.e. students of color, girls). For example, IBM employees, from underrepresented populations and from similar backgrounds as the students, will speak at recruitment events to help inspire students to apply for this unique school opportunity. Recruitment events may take place at IBM or ACC as a further way to excite students and help them understand the real possibilities of college completion and career readiness offered by this model.

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Statutory Requirements (Cont.)

2. P-TECH and ICIA schools must provide for a program/course of study that enables a participating student in grade levels 9 -12 to combine high school courses and postsecondary courses. Describe the course of study that the school is planning to offer and how it expands upon current offerings. Include how the course of study will enable a student to combine high school courses and postsecondary courses and identify crosswalks, sequence of courses, degrees/certificates/certifications earned, and work-based education that will be available to students at every grade level. Describe how the selected course of study will address regional workforce needs.

Lanier IBM Career Launch students will complete the required courses to graduate from high school under the Recommended High School Plan, including four credits of English, math, science and social studies, one credit of physical education and fine arts, two credits in Spanish, half credit in speech, and five and one-half elective credits for a total of 26 credits. Each year, students will participate in AVID courses that will provide additional learning and study skills that ensure students are college-ready. Students will concurrently complete a number of articulated and/or dual credit courses leading to an Associate's of Applied Science (AAS) in Computer Programming or User Experience. By high school graduation, students will also have had the opportunity to attain a Level One Certificate, the Java Track Certificate.

The sequence of courses for the AAS in Computer Programming is as follows: College Readiness, College Algebra, English Comp 1, Intro to Computing, Programming Fundamentals, Fundamentals of Networking Technologies, Technical Business Writing, Database Programming: Oracle, Programming Fundamentals 2, Personal Computer Hardware, UNIX Operating System, Intro to Scripting Languages: Python Oral Communication, Programming Elective 1 & 2, Systems Analysis and Design Project Management, Practicum. See the attached crosswalk provided by ACC for the proposed course sequence that will culminate in an AAS in Computer Programming.

During the planning grant, staff has also explored a course sequence for an AAS in User Experience Design. The draft courses include: College Readiness, Intro to Speech, Survey of UX Design, Responsive Design 1 & 2, Intro to UX Tools, Design Ideation, English Comp 1, Visual Design, User Interface Design 1 & 2, User Centered Design, Portfolio Design, Design Research, Interaction Design, Intro to App Design and Coding, Product Design, Applied UX Lab, Intro to Scripting Languages.

3. P-TECH and ICIA schools must enter into an articulation agreement with IHEs that are accredited by a national or regional accrediting agency recognized by the Texas Higher Education Coordinating Board (THECB) in accordance with Texas Administrative Code (TAC) §74.25. The articulation agreement must provide a participating student access to postsecondary educational and training opportunities at an IHE and must address all the following items: curriculum alignment, instructional materials, instructional calendar, programs/courses of study, student enrollment and attendance, grading periods and policies and administration of statewide assessments. Name the IHE and describe how the proposed program will meet the requirements for the partnership with the IHE.

The implementation of the Lanier IBM Career Launch will build upon a decade-long history of partnership between AISD and ACC (accredited by a national or regional accrediting agency recognized by the Texas Higher Education Coordinating Board (THECB) in accordance with Texas Administrative Code (TAC) §74.25). During this time, ACC and AISD have had ongoing articulation agreements and memoranda of understanding to partner on dual credit and provide articulated CTE courses at numerous campuses, develop ECHS programs, and implement P-TECH/ICIA Academies (called Career Launch in AISD) with employers, including Dell and Seton.

ACC and AISD are maintaining a synchronized agenda in the planning, implementation and ongoing evaluation of the Career Launch program through a joint Leadership Design Team and specialized work groups as needed. AISD coordinates with ACC staff to share information and coordinate policies regarding grading periods, courses of study, curriculum alignment, instructional calendar, student enrollment, attendance, transportation, administration of statewide assessments and textbooks. The current MOU between AISD and ACC for Dual Credit Educational Partnerships (through August 2019 and attached) includes an Appendix (E) that details the roles and responsibilities of each party in regards to the operation of a P-TECH program in compliance with this grant requirement.

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Statutory Requirements (Cont.)

4. P-TECH and ICIA schools must enter into a MOU with regional industry or business partners in Texas and must meet the following guidelines: provide 100% of participating students access to appropriate work-based education at every grade level, address regional workforce needs, the industry/business partner will give to a student who receives work-based training or education from the partner with a P-TECH and ICIA first priority in interviewing for any jobs for which the student is qualified that are available on the student's completion of the program and be reviewed at least every two years and updated as necessary. Name the regional industry or business partner and describe how the proposed program will meet the requirements for the partnership with the industry/business partner.

IBM is committed to serving as the primary industry partner at Lanier ECHS. As detailed in the attached MOU, IBM and AISD have agreed to meet the grant-required guidelines. IBM has specifically committed to the following:

- Commit to the full implementation of the Overall School Model as outlined in this grant application and materials provided by the Associate Superintendent of High Schools.
- Provide participating students with a range of workplace experiences, including mentoring from an industry professional, including opportunities to communicate in writing or online and face-to-face interactions; site visits; speaker series, and project days. IBM will also provide eligible students with skills-based paid internships.
- IBM will strive to maintain a 2:1 student-to-mentor ratio. Mentors may also provide small-group, after school activities (e.g. Raspberry Pi activity while enjoying pie), in-class sessions to support students as they learn technical skills, career panels and networking nights in which they serve as guest speakers discussing with students their educational and career trajectories. Mentors will assist students to identify internship opportunities beginning in 11th grade that are best-suited to their strengths and desires. When students are in 12th grade, mentors will begin to prepare students for their upcoming job interviews by practicing mock interviews with them and helping to refine their resumes.
- Make available line supervisors and Human Resources managers to identify the appropriate entry-level positions students
 at the School may qualify for upon graduation and work with the other Parties to map the key skills needed to succeed in
 those positions.
- Identify a dedicated staff person to manage IBM's responsibilities and other appropriate staff to participate in the Leadership Team, implement IBM's commitments to the school, and help ensure the school's overall success.
- Work with the school's staff and other parties to develop a coherent Scope & Sequence plan of courses and workplace
 experiences that enables students to successfully meet the goals outlined in the program model. IBM will help identify
 high-quality occupation-related projects and curriculum that may be incorporated into the academic program.
- Interview and consider "first-in-line" (first priority) students for IBM open positions that are appropriate and available at the time of the student's graduation. "First-in-line" students are those who complete the approved curriculum and earn a high school diploma plus a post-secondary degree and request consideration for employment. Final hiring decisions will be made solely at IBM's discretion.
- Allow ACC (and/or other university partners), AISD and the school's staff and students appropriate access to IBM facilities to support program activities, including, but not limited to, internships, job shadowing, mentoring, and other "real-life" work experiences for students.

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TEA Program Requirements

1. Grantee must establish a Leadership Team. Describe the current Leadership Team. Include a list of the individuals and their titles, along with how often the Leadership Team will meet, the dates of meetings that have already been held, any upcoming meetings and agenda topics.

The District-level Director of the P-TECH model will convene high-level personnel with decision-making authority from each member organization on a regular basis (e.g. monthly), including:

DISTRICT: Associate Superintendent of High Schools, Craig Shapiro; District-level Director of P-Tech Model, Sissy Camacho; Director of CTE, Tammy Caesar; Lanier staff, including: Principal (Steve Covin), ECHS Coordinator (Nahum Pacheco Salazar)

ACC: Chief Academic Officer, Charles Cook; Executive Director – Associate Vice President College & High School Relations, Shasta Buchanan; High School Programs Enrollment & Partnerships Director, Mison Zuniga; Dean of Computer Science and Advanced Technology, Linda Smarzik; Department Chair of CS, Mary Kohls; Department Chair of User Experience, Gail Bayeta

IBM: Grace Suh, Vice President of Education, Corporate Citizenship; Monoswita Saha, Manager of Education, Corporate Citizenship; Sandy Dochen, Citizenship Manager of Texas; Industry Liaison

OTHER: Workforce Solutions Capital Area, Executive Director, Tamara Atkinson and/or Director of Research and Career Awareness, Leslie Puckett

During the planning grant, the Leadership Team met regularly (September 27, October 29, December 19, February 21), established smaller workgroups (e.g. Curriculum Design), developed a six-year scope and sequence that culminates in an Associate's degree.

2. Grantee must develop wrap-around strategies and services involving multiple stakeholders (parents, teachers, counselors, community members, etc.) to strengthen both the academic and social/emotional skills and support necessary for high school and college readiness, as well as provide academic and social/emotional support for students to be successful in rigorous academic and work- based educational experiences. Describe the current wrap-around strategies and services the school is offering, as well as the additional strategies and services that are planned to support P-TECH.

Lanier IBM Career Launch students will benefit from the wrap-around services in place at Lanier to ensure success in rigorous academic and work-based educational experiences. AISD is committed to educating the "whole child," articulated in one of three core beliefs in the district's strategic plan: we will create vibrant relationships critical for successful students and schools. Campus-level structures and systems exist to bolster the district's commitment to academic and social and emotional success. For example, Lanier ECHS (like all AISD campuses) has a Child Study Team that serves as a campus-based problem-solving team that meets regularly to identify, intervene and monitor the progress of students with academic, behavioral, attendance or speech/language needs at Tiers 2 and 3.

Academic mentoring will also be provided by ACC and Lanier staff. Specifically, ACC will provide an Advising and Completion Coordinator that monitors student progress as the semester transpires. This Coordinator will meet with students if they are showing poor mid-term performance, have fallen below Satisfactory Academic Performance, have a completion rate lower than 67%, or have been reported by any one of their professors to be struggling. Lanier provides students with a designated counselor that monitors academic performance at the high school as well as at ACC. This counselor meets with students on a weekly basis students on how to best navigate through their workloads.

Students will also benefit from the numerous service providers on campus that provide academic and social/emotional support both in and out-of-school time. For example, Communities in Schools Central Texas (CIS) provides Lanier students with school-based case management that includes basic needs assistance, social and emotional counseling, parent engagement, and other personal enrichment opportunities.

The presence of IBM as an industry partner will strengthen students' academic and professional skills. IBM volunteers will serve as mentors and academic tutors, and IBM workplace experiences will build students' skills in problem solving, adaptability, communication and critical thinking – skills crucial for participation as a citizen of the 21st century.

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Request for Grant Funds	
List all of the allowable grant-related activities for which you are	equesting grant funds. Include the amounts budgeted for each activity.

ist all of the allowable grant-related activities for which you are requesting grant funds. Include the amounts budgeted for each activity.

Group similar activities and costs together under the appropriate heading. During negotiation, you will be required to budget your planned expenditures on a separate attachment provided by TEA.

PAYROLL COSTS - 6100 (include direct program and direct admin costs)	BUDGET
Substitute Pay	35,000
Professional Staff Extra Duty Pay	40,000
Benefits	12,900
PROFESSIONAL AND CONTRACTED SERVICES - 6200 (include direct program and direct adr	min costs)
Professional learning for teachers to develop authentic, challenging projects	47,500
SUPPLIES AND MATERIALS - 6300 (include direct program and direct admin costs)	,
Supplies and materials that do not require specific approval	15,350
OTHER OPERATING COSTS - 6400 (include direct program and direct admin costs)	,
	J [
CAPITAL OUTLAY - 6500 (include direct program and direct admin costs)	J []
Computing devices, big screen TV	41,500
Total Direct Costs	192,250
Indirect Costs	7,729
TOTAL BUDGET REQUEST (Direct Program Costs + Direct Admin Costs + Indirect Costs)	199,979
REQUIRED MATCH AMOUNT (total budget request x 20%)	39,996

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skills and develop employability skills. Work-based education experiences for the P-TECH program should be provided at every grade level and should be Work-based education is an educational strategy that provides students with real-life work experiences where they can apply academic and technical appropriate in scope for the age of the student. Examples of work-based learning experiences are: job shadowing, cooperative education, chreer mentoring, internships, apprenticeships and can be paid or unpaid.

Please complete the chart below with at least 3 examples of work-based learning that your program provides to students at each grade level.

You may delete or expand rows but do not exceed one page

	Work	Work-based Education Example # 1	ple # 1	Work	Work-based Education Example # 2	nto # 2	Jacob H	The state of the s	1 1 1 1
Year / Grade	Month house		The second second		מפכם במתמוווו בצמווו	7 # 7	WOW	work-based Education Example #3	nple #3
Level	Education Example #1.	Type of Activity	Business Partner	Work-based Education Example #2	Type of Activity	Business Partner	Work-based Education Example #3	Type of Activity	Business Partner
Year 1 / Grade 9	Site Visit to IBM	Kickoff/Office tour/Mentor Meet & Greet	IBM	Mentor Event	Students learn how to introduce themselves to professionals by way of an elevator pitch activity	IBM	What Does IBM Do?	Students learn about IBM's key industry focus areas through activities and interviews; alongside mentors	<u>8</u>
Year 2/ Grade 10	UX & Marketing Basics @ IBM	Panel discussions by IBM inventors, guest speakers, mentors, etc.	M8I	Design Thinking and Basic Elements of Software Design @ IBM	Tutorials led by IBM content-area experts	ІВМ	Project Development	Students collaborate on a project alongside mentors after they learn about design	IBM
Year 3/Grade 11	Professional Development	IBMers help students develop interview skills, portfolio development, etc.	IBM	STEM Event	Students collaborate on an ethical hack project	WBI	Job Shadowing	Students shadow IBMers for half a day and debrief over lunch	W81
Year 4/Grade 12	IBM Tutorials	Tutorials featuring Blockchain, Quantum & Cloud Computing, AI, etc. w/real customer examples	MBI	Job Shadowing	Students shadow IBMers for half a day and debrief over lunch	MBI	Paid Internship	Students intern at IBM for a semester and can also apply for summer internships in/out of IBM	IBM & Other Tech Companies
Optional Year 5	Industry Networking	Access to conferences & conventions	IBM	Interview Prep	IBMers help students prepare for full-time roles	IBM	Certifications	Students gain additional certification/crede ntials through different platforms	IBM
Optional Year 6	Industry Networking	Access to conferences & conventions	IBM	Interview Prep	IBMers help students prepare for full-time roles	IBM	Certifications	Students gain additional certification/crede ntials through different platforms	IBM





AUSTIN INDEPENDENT SCHOOL DISTRICT AUSTIN COMMUNITY COLLEGE PARTNERSHIP AGREEMENT RETWEEN AND

DUAL CHEDTI EDUCATIONAL PARTHERNIUS August 27, 2818 - August 31, 2019 E

FURPOSE

He mentiones numed above (hereinafter "College or "ACC" and "ISD") enter mio the fullowing partensiby! agreement for the singlementation of that entel programs which are designed to enable eligible high aclaim students the opportunity to result in cellage circli courses that also fulfill high actuol graduation requeenents.

The purpose of this Agreeticest to matine the roles and responsibilities of ACC and ISD for participaton in the chaif erecti programs. This Agreeisend enranguises all dad credit programs, including Carly Callege Urgh Schaud (FCHS), and the Carest Academies program acceptured by the Fexas Higher Education Coordinating Dount (THECH)

MOW, THERESTORE, in contributation of the matrix coverints and tenditions conduced in this Agreement and other good and realisable contributed amou, the receipt and telliforency of which are hereby autonomical, ACC and ISD agrees as follows:

Appendir E.

Pathways in Technology (P.Tech) Early Cullege High School Pregram Agreement

ACC and ISD exist into the following program agreement for the implementation of a Pathways in Technology (F-Teth) Bally Voltage [figh Schau], as desegnently by the Least Schaulus Agreey in the matter the authority of the Tetas Fishaulus Agreey under the authority of the Tetas Fishaulus [Code | #120.511 - 29.53]

The propose of this agreement is to establish a Unthways in Technology (asty College High School (I-11-CH)

A PTRICH is an open-coordinant program that provides stadents with work-based educators. P-

- Provide students grade 9 through 12 the opportunity to complete a energy of study that combines high school and post-sectionally courses TECH programs
- Within as years, enable students to can a high school diptoma, an associat depose, he show year protecterable y certilizate or subatity certification, and semplete, workhard featuring.

 Advantaged at a series of the series of

The Parter in this agreement deare in collaborate in the operation of a Pathwayn in checking by (V-1 ceb) Early Culting the School program on propers makers) in successful onlyings and cancer translation through the tangenton of high school, onlying, and extern services with a commitment to collaboration in planning, implementation, and continuous improvement.

Determine provided by this parimenship are parsuant in the authorities of

(4) Traza Educacion ('ode' (1E'), \$1.29 \$1.29 \$15 which allow for the creation of Dalways in Technology (*Trab) Lady Colige I Lincadusal Programs frompia no especiment freework habysmalm School Doranta and beatmanson frompia no especiment for the proper of providing this public observant in an experiment from the especiment of the proper of providing this public observant is experimently in earn up to for beaus of rollege ereal analors and Applied Sciences. Assectate's Depree; and (b) Texas Education Code (TEC) §429 551 -29 557 which allow for the implementation of Pallways as Exclandery (FTCR) Early Callege Infanctional Program as Pallways in Technology (FTCR) Early Callege (Fig Schands, Program as Pallways in Technology (FTc ch) Early Callege (Fig Schands, Program as Pallways) and anticalized agreemed and overlight by the Texas

Education Agency (1PA),

(c) Having been approved by the HeA to enaite a P-Tech partnership, the Parties त्त्राच्या साध्य पीवड ब्यूज

By this agreement it is mutually understand and agreed by the Parties as follows

Gestmaner

ACT and ISID will collaborate in the planeing, implementation, and evaluation of § TR478 programs, processes and services through a pand Serving Committee and spreculated work program in feeded. The Normay Contractive will enough of the span for new feathways in feeded [18 Normay Contractive will enoughly deriving the full span for new feathways on an expert dues active that the span of the pand of the pand of the pand of the pand on the pand of the pand of

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ARY, and SEI wall collisher to provide the meets are veget to ACT feating, we well as ACCSCOC-QUARTER. It shall be a Compared to the ACT of the

AV.C. and ISD will communicate with each other an recentary to share any updates or distinges stelled to public at regarding behalf sprished to course of fronting emerchans alignment, instructional to the stelled to a company of a classes, student employment and attractions.

2. Location & Fucilities

P. TELTI programs may be decreed at an approved IVID high school campus, an ACU compus, a serious approved by ACU, or a combination of any all these boundiess is powers up to ensure fundament sic approved by ACL, or a combination of any if these fountions if necessary can propose to complete their program of touch within the required functions. NNBACC will operate the folknowing P-JFCH program(s) as the fullowing locations(s), which are studyed to change based on covere availability

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If the P. PLULP program it included as in 1510 lays, sclool campon, 1510 will provide offices space meeting of perfects (e.g., scenary, canched, healing secesa, mail, etc.) as recibed for the PriExil program. The failial requiremental for office space and support services will be defermined in machine failed scholespent in the exercación of this ejermente. At V. will that the printic requests for allotted and support restruction events appeal to the beginning of each senester.

ACC will provide P-1ECH students with excess to all ACC facilities, including libraries, study renum, learning labs, etc. ACC will provide ACC institutional support the college-related activities receded as implement like P-1ECH, including increasery facilities for all crouses for P-1ECH.

Carriculum, lastraction and Professional Berelopment

ISD is responsible for ensuring that state course requirements for high acloud graduation are fulfilled

ISD will ensure the vortical sligatoral of college resolutes skills and a college grang exiture for stadents tending into $\Gamma(3)\Gamma(1)$ and students currently enrolled in the $\Gamma(1)\Gamma(1)$.

ACC will be responsible for all P-TECH dad-such courses working with the 15th P-TECH Proceedablibration or designee and ACL staff as necessary to deliver the agreed-upon P-TECH

ISD will participate in plantant in sensure that the processing dual credit classes are exhabited in a tensor in manner to festitute the paid of the U.F.(FIT ACC Will corner and adult studit controls and tensor and the page of the PLECII. Where necessary and agreed upon ACC will corner, in the catenomy for the PLECII. Where necessary and agreed upon ACC will corner, in the catenomy hashings abstracted ACC Less secure to Lacilitate the goals of the PTCCII Repeated for debitional colours and lead a secondary motive Republic by VSD is machined class section more comply with the transferred by ACC for trenthment and saffing which are outlined below:

- Fill scanssion requests: Secured week of February Spring scansion requests. Second week of May Summon sequestes requests: Secured week of Recember

ACC will create that dual creat courses are equivalent to corresponding College courses with respect to controllar, materialist, materialist, and mediative and individuo of studiest evaluation. ISD absorbance and likelitus addresses to requirements impraced by ACC accelerate departments to consert the rigge of coursework and college level standards among SQHISCF.

If ISD uses a specific college preparationy program such as AVII) college program, ISI) will provide program transmy for all P-TF-TH staff

[SD wil statif with categors orecations and informations to ACC locally who are not just of fixellish action $\Delta \omega_{ij}$ for ω_{ij} for the information about the area belief to subset for subset for subset for the originated faither T and T are also also as the first and restrement of the first T and T are also as the first T and T are also as the first T and T are also as T and T and T are also as T and T are also as T and T and T are also as T and T and T are also as T and T are also as T and T and T are also as T and T are also as T and T and T are also as T and T are also as T and T are also as T and T and T and T

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Grading Periods and Policies

The Unitage with award a credit for courses taken as that credit courses within the AAN degree of an ideal PTECH Application.

ACC will work with ESD to develop a princess for students to treasive official managinal grades for courses completed to assest with the high school ranking system.

ACC will require all P-TECEI waters to complete a mid-term grade will report

ART will ensure final grades for P-TECH sturbing are submathed to the ISD within 5 business days after the semester closers.

ISD with ensure P. D-CH students receive grades within there achaol linearies days of receiving guades from ACC.

Peculty and Staffing

USD will quote for principle of comparable processes who support times in the P-11/CH such as creativing and budget authority. ND will provide an administrative tears on normer the administrative of the P-11/CH program. No. Autoministrative form will be responsible for providing guidance correcting and adviring to P-11(CH instant, on additions to other P-1) responsibilities related to 18 partitional sizes to other all the Agrammati.

ISD will pay for all salary and benefits fin SAUSKIN -Qualified, High School Centified Frankly (MARCE): who are TSD employees transport to steach P-TECH consers. ACC will awas prosperate. ACC each restablishes employed by ISD with informations requeling the leachly integrity. And will store as a liabout when deservey between the ACC acaskinic department and the cashidae. (See Appendix A-bunning the ACC Farankly).

Insurement of all religies lovel canticula officered for earlings criticit at the P-TUCH mast ember be Tacally employed by ACC, or must ACC's academic standards, which include the minimal reparement of NALNUM.

SS) may provide SACSCOC-Qualified, High Subsoil Certified Lessily (SQHISCF), subject to ACC thing the SQHISCF

ISI) will emure that there are sufficient schaud datund staff tesources, student records ergoport, and scheduling support mocessary to deliver the agreed-upna course sectures required on the P-TECH

Tolden and Free

Students excelled in a 1-71-H I progrem course for high achool graduation credit will not be required to got for intuines, two required testibooks. ISD shall pay for any fusion, free, or cost of requireds are warved by ACT.

ACC will charge ISD the amount of \$100 per course taken for students parturpating in the P-IT CII Program was recald with ACC's tarmy distinct, and \$150 per course taken for anothers who recalds untake ACC a targe that it.

151) will be terpounded for and will remberse ACC the full nution and fees for each isosker (1815) per tended bearing a statent, one taring diemen) when the nutional tention period between 9⁴⁸.

ACC shall invited ISD each semester for services provided, as agreed upon, Payment for any unvicad amount is due writin 10 calendar days of invitee date.

Store funding for high school and college credit will be available to the ISD and ACC based on the current harding rules of the 10as Education Again; and the Texas Higher Hidnastion Countraling Board.

7. fustructional Materials

ISO will purchase college terthrols and other respected college instructional man participating P-FECII students. ISO will be responsible for coordination of the investiging and alternhetism of college terthrols for participating P-FFCII studeres.

ISEE will pretchase all naccessary "Mue heeks," scaniens, or other resung materials for pluticipating P-TECH students

Af Y. will create use of the same traitees), to the extent possible, for the same course tologist within 1 two-year cycle stating in Fall 2012.

ACC will provide a complete hong of needed assirutional operating supplies to be en band within 60 days after signing this agreement for programs effected on an approved legs school

8. Transpartation

for college ISD will provide transportation for IVTECH students to and from the ACE earnput credit classes for all somesters where students are exentled. IX) will provide transportation for students to ACC campaiors as accessary to support the perfect of the the PEFFEII and ACC that actually a minimum in an unitary perfect to the college-campais for PEFFEII and actual perfect and yet lating currant on an ACC campair. However, the west all allow subdates to practicate and recting a haring, carrier exploration, and robber provides activities in prespute them for success in LEP PEFCII.

Student Enrollment and Aftendance

ISD will enture open entollinent into the P-TK-UI program drough the 10th grads year. Prospective stadents who do not next TSI requirements with the gravined specific conserved to the restrict and the specific conserved to the restrict of the proper proper of the proper program of the property of the

1SD will provide tolkige advraement to P-TFUH strakens seah semester. ISIT's Graduence and rehanding hyperprenent will facilitate emplotion of statistical to the INFC and in meeting all rehanding to take ACC counter. ACC will set all a resource for ISIT's Graduence and Unwarveling Repeatment to Incollidate the college empliment process for IVIT's Statistical to college empliment process for IVIT'S statistics.

ACC will advise P-TECH standards on the transferability of all college crodit official and camed. as the transferability and applicability to toccubarrate degree plans for all college credit offers. and sententiality and applicability to toccubarrate degree plans for all college credit offers.

Application and Texturing of corresponds to the Association of Applications of Peters will be far Application and Texturing of corresponds to the Association of Application and Application and Application and Application and Application and Application of the Texts Navozea fentiative (1SI) callege placement exam, instead the requiring excess on the Texts Navozea fentiative (SI) callege placement exam, instead the requiring requiring a certainty of Application (AP). Application of the Application of Application of Application (AP) application of Application (AP) application of Application (AP).

Stakerus adanuted to the P-TECH who do not demonstrate cultings resultens by the end of 10th grade will be removed from the P-TECH program and sorted through AUL"s dout credit represent outstayes (the P-TECH program.

If the number of upplicant extreet program expensity a bind letter will be used to determine when the high program will be placed an indext of the program will be placed an indext of an avoiding it all that excreted union more activate for the direct theory in the men place of the direct theory into the placed on a waiting list will be unforted early find the program.

Student Sapports, Services and Researces

ISD will provide support as newbel for college-related activities recensury in implement the P-31/CH, including activities schooluled during the school day

ISD and ALC will collaborate to facilitate as appropriate the provisors of student support services, unclooking observable resourcess delivered via technology, for student enrolled in culters conurces

ISD will crassor that coursedors looks at least two intervention meetings with P. H.YB maderia who are in Judger of being drayed from the program. ISD will went, with ATC to develop and understant an early after 19560 to helperial parts and the completing collection of a service of the completing collection of a service of the completing collection.

ACC will parmed with ISID no create a grocest for communicating fearly mitiseed withbarwals for standards which are not no managipates, with ourse forbers to not in extraggle recover adjective as the gribban. E-mally instand withdrawals cannot be for disciplinary related purposes. ISID shall be-clope a plan to transition P-TFC/II audient time a high school settled recovery on other applicable.

ISD shall ensure that its P TECH Standard Hambook requirer students enrolled in the P-TECH Program in submer to all IACV rendiment, amendation, and resoluted to that sa specified in the ACV Bandon Religious Responsibilities Hachbook, ACV, call develop access stalked instruction for P-TECH students in review ACV patients regarding student rights and responsibilities.

ACC well provide IGI with student data in accombance with Societies 17: Hala Schang & Prin acy, under the Titum & Conditions of the Agramma, in assist evamefors in manitosiase and guiding student watering practical it is not occur for surveiter.

Instructional Calendar and Administration of Statemide Assessments

escament instruments as required by Subchapter II, Chapter 19. ISD will compliant TSI testing. Le prospective that custom P-1ECH students following entlage testing guidelines. ACC with collaborate with ISD staff and provide support for TSI testing as agrical upon for P-1LCH students. The P-TECH stud comply with State Board of Education Rules regarding administration of the

ISI) and ACC, will review scaleting calendars and abenity conflicting dates (holistys, evans, and noneas) testing dates). ISI) will ensure P-IECH studynts satisfy their college attendance ments segnaties of conflicts

Recruitment and Prometing

ISD P-TECH compute staff shall visit all deterte makike schools and meet with all bits graders to excounge them to excell in the P-TECH Early Follege Bigh School Program

USD will extensing perturgation in the \$1.9 (THE High) Chillers [10] Ashado Pregam brough devilations to indiversity of marging in reddle Schools, infernation sensions of perfect infernation to indiversity of marginals and conventions, development of a marketing plan, and perseptions in middle status and infernal sand status ATV, will seem in providing Usin, and with P.13(1) infirmation for persist and stakets.

A(Y; F-TF (1) assif will publishers: with relevant ACC Departments to provide promuhents and informational microsis about ACC Propusating stuff, including proving materials as the ACL Campuses to provide the SSB and ACL pertnership and including materials as the ACL campuses to provide the SSB and ACL pertnership and including materials at all ACL.

ACC will participate in 1515 excerts, as appropriate, to promote the PVECH Program



Complete Agreement

of the Peties with respect to the agreed upon services, obligations, and responsibilities, and repertedes all existing agreements and all other oral, winter, or other communications between the Parties converting the red or supplemented in only way except to writing and segned by duly authorized representative of both This Agreement, together with the Appendices referred to berein, contains the full under

ACC and 1SD have executars and shalvered this Agreement to be effective as of the Effective Data Arques $27, \pm 18$.

Paul Cruz, Ph.D., Superintendent of Schools Austra Independent School District

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Memorandum of Understanding between Austin Independent School District, and IBM

The Austin Independent School District ("AISD" or "District") and IBM ("IBM"), collectively referred to as "Partners," are entering into this Memorandum of Understanding ("MOU" or "Agreement") for the purpose of collaborating with the implementation of a P-TECH Academy in AISD. This MOU is effective from July 1, 2019 execution through June 30, 2021, and may be extended by mutual agreement.

PROJECT SUMMARY / PURPOSE

AISD will partner with IBM to improve postsecondary degree completion and career readiness by smoothing the transitions between high school, college, and the professional world. In particular, the Academy will provide students with early and engaging experiences with the world of work, which in turn makes the academic work in high school and college meaningful and better prepares students with the workplace skills required by employers. The model includes partnering with Austin Community College ("ACC") as well, to enable students to earn an Associate's degree. (AISD has a separate MOU with ACC for dual credit educational partnerships, including this model (see Appendix E).)

AGREEMENT:

IBM agrees to:

- · Commit to the full implementation of the Overall School Model as outlined in the Texas Education Agency (TEA) grant application to the 2019-2021 P-TECH and ICIA Success program and materials provided by the Associate Superintendent of High Schools.
- · Provide participating students with a range of workplace experiences, including mentoring from an industry professional, including opportunities to communicate in writing or online and face-to-face interactions; site visits; speaker series, and project days. IBM will also provide eligible students with skills-based paid internships.
- · Make available line supervisors and Human Resources managers to identify the appropriate entry-level positions students at the School may qualify for upon graduation and work with the other Parties to map the key skills needed to succeed in those positions.
- · Identify a dedicated staff person to manage IBM's responsibilities and other appropriate staff to participate in the Leadership Team, implement IBM's commitments to the school, and help ensure the school's overall success.
- · Work with the School's staff and other parties to develop a coherent Scope & Sequence plan of courses and workplace experiences that enables students to successfully meet the goals outlined in the program

model. IBM will help identify high-quality occupation-related projects and curriculum that may be incorporated into the academic program.

- · Interview and consider "first-in-line" (first priority) students for IBM open positions that are appropriate and available at the time of the student's graduation. "First-in-line" students are those who complete the approved curriculum and earn a high school diploma plus a post-secondary degree and request consideration for employment. Final hiring decisions will be made solely at IBM's discretion.
- Allow Austin Community College (and/or other university partners), AISD and the School's staff and students appropriate access to IBM facilities to support program activities, including, but not limited to, internships, job shadowing, mentoring, and other "real-life" work experiences for students.
- Criminal History Record Information: Texas Education Code §22.0834 requires all entities which contract with a school district to obtain criminal history record information for employees that have or will have direct contact with students. IBM shall, at its sole cost and expense, obtain for each covered employee the criminal history record information as required by TEC §22.0834. The terms "continuing duties" and "direct contact with students" shall have the meanings designated for such terms in 19 TAC §153.1101. AISD will be the final arbiter of what constitutes continuing duties and direct contact with students.

AISD agrees to:

- Commit to the full implementation of the Overall School Model as outlined in the TEA grant application to the 2019-2021 P-TECH and ICIA Success program and materials provided by the Associate Superintendent of High Schools.
- Work with the School's staff and the other parties to develop a seamless and coherent Scope & Sequence plan
 of courses and workplace experiences that enables students to successfully meet the goals outlined in the
 program model. AISD will work to develop a rigorous and engaging curriculum that prepares students for
 college-level coursework and workplace experiences.
- Establish a college-going culture for all students at the School, which requires engaging students in college coursework, tutoring and advising, and instruction on key "college knowledge" academic and personal behaviors such as time management, collaboration, problem-solving, leadership, study skills, communication, and tenacity.
- · Help define appropriate workplace experiences (e.g., design projects, job shadowing, internships, and clinical practice) that will support students gaining key skills needed in the IT fields.
- Provide a space to house the School at the Lanier High School campus, located at 1201 Payton Gin Road, Austin, Texas 78752. The facility will have sufficient space to support the activities and number of students described in the TEA grant application to the 2019-2021 P-TECH and ICIA Success program and materials provided by the Associate Superintendent of High Schools.
- Allow Austin Community College (and/or other university partners) and IBM faculty and staff appropriate
 access to the School to support program activities, along with other appropriate IT industry leaders and
 members of leading nonprofit organizations.
- Ensure that students of all backgrounds and abilities are eligible to attend the School. AISD will ensure that prior academic performance shall not be considered during the admissions process.
- Provide regular operating funds to the School in the same manner as other district schools. AISD will identify
 additional funding streams that may be available to the School, including but not limited to federal Perkins
 program funding.

- · Support the School's principal in identifying qualified staff to teach in the School.
- Provide appropriate and relevant ongoing professional development for the School's principal and staff. AISD
 will share best practices from other district schools that effectively serve a wide range of high school
 students in achieving college and career readiness.

AMENDMENTS

This MOU may be amended or modified by the consent of all Partners at any time during its term. Amendments to this MOU must be in writing and signed by authorized representatives of AISD and IBM. No change in, addition to, or waiver of any term or condition of this MOU shall be binding for any Partner unless approved in writing by all Partners.

COMPLIANCE WITH LAWS

This Agreement shall be governed by the laws of the State of Texas. All Partners agree to abide by all district policies, directives, and guidelines, local ordinances and state and federal laws in the provision of its services, activities or programs to the District, including but not limited to, the Americans with Disabilities Act, 42 USC §12111, et seq., 29 CFR §130.1, et seq.; Section 504 of the 1973 Rehabilitation Act, 34 CFR §104.1, et seq.; the Family Educational Rights and Privacy Act, 20 USC §1232g, et. seq., 34 CFR §99.1, et seq.; Title IX of the Education Amendments of 1972, 20 USC §1681 et seq., 34 CFR §106.1 et seq.

HOLD HARMLESS AGREEMENT

It is agreed that IBM is an independent contractor and shall be solely responsible for payment of its workers and shall further be solely responsible for the withholding and/or payment of any taxes or contributions imposed by any federal, state or local governmental entity by the reason of employment. IBM agrees, to the extent authorized by the Constitution and laws of the State of Texas, to hold the District harmless from any and all liability that the District may incur, including without limitation, damages of every kind and nature and out-of-pocket costs, incurred by reason of IBM's negligence or breach of this Agreement.

INDEMNIFICATION

The District and IBM agree to be solely responsible for their own acts and/or omissions for any claim, cost, liability, loss, damage or expense of any kind, including the legal defense thereof (collectively, the "Damages") that either party may incur arising out of or related to this Agreement, including, but not limited to, the acts and/or omissions of their respective officers, employees, contractors or agents in the performance of their duties and obligations hereunder. Nothing contained herein shall be construed to require either party to indemnify or otherwise assume liability for any Damages or the acts and/or omissions of the other party, its affiliated entities, shareholders, officers, employees, contractors or agents.

Signatures below represent each Partner's agreement to the terms of this MOU:

Sandy Dochen

Date

Manager, Corporate Citizenship

IBM

Dr. Paul Cruz

Date

Superintendent

Austin Independent School District