

## Modern Youth Apprenticeship

Ryan Gensler June 29, 2022

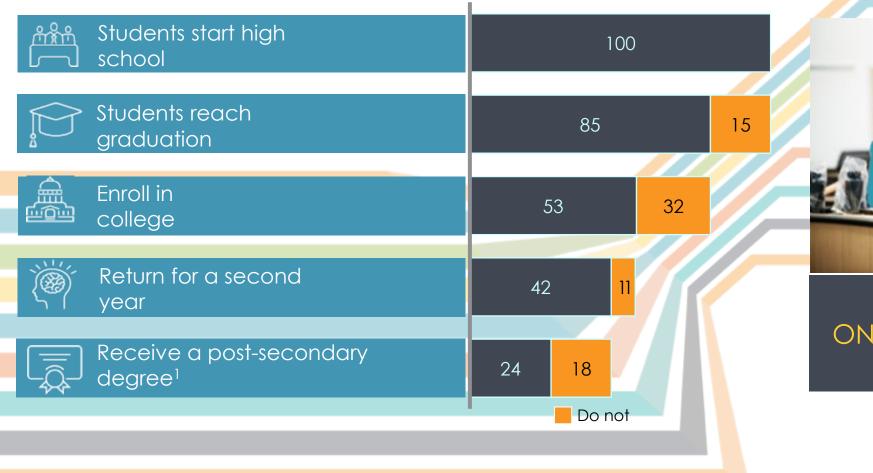


U.S. education and workforce systems are not aligned, resulting in massive inefficiencies for industry and diminished opportunities for young people.



## **U.S. EDUCATION SYSTEM'S LEAKY PIPELINE**

76% of Students Drop Out Before They Achieve a Degree





THE **SYSTEM** ONLY WORKS FOR **24%** OF STUDENTS



1 Certificate, associates or bachelor's degree within 150% of allotted time

SOURCE:S The National Center for Higher Education Management Systems and U.S. Department of Education's National Center for Education Statistics

# RECRUITING EMPLOYEES

Relying on college as the only early-career pipeline is hurting our economy. **40%** of U.S. employers can't find employees with much needed skills<sup>1</sup>





**60%** of employers are disappointed by the **lack of preparation** for entry-level jobs and beyond<sup>1</sup>

Only about 1/3 of Americans earn a postsecondary degree **75%** of 3,000 recently surveyed employers across all sectors reported a skills shortage<sup>2</sup>

1 Laboissiere, M., and M. Mourshed. "Closing the Skills Gap: Creating WorkforceDevelopment Programs That Work for Everyone" (February 2017).

ment-programs-that-work-for-everyone 2 Hays Specialist Recruitment LLC. "Hays Survey Shows Skills Shortage Will

- Challenge US
- Employers' Ambitious Growth Plans' (January 30, 2018).

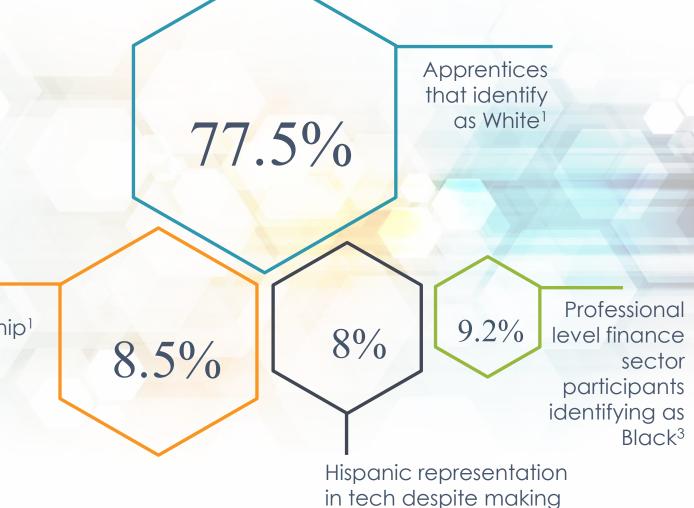
**92%** said the skills shortage was negatively impacting productivity, staff turnover, and employee satisfaction. Employers cited a lack of available training and development as a main reason for the shortage<sup>2</sup>

# **National Demographics**

While apprenticeship is an obvious equity tool, the system only serves a fraction of those that would benefit from lower barriers to higher paying careers.

CareerWise apprenticeship markets have seen near half participation by women and BIPOC participation ranges from representative to near 100%.

Women in apprenticeship<sup>1</sup>



up 18% of US population<sup>2</sup>

Measured between 2010 and 2019 by USDOL
 Forbes: Race in Tech Inside the Numbers 2020
 EEOC: Job Patterns for Women and Minorities in Private Industry



## WHAT IS YOUTH APPRENTICESHIP? (and what it is NOT)

### Youth internship Pre-Apprenticeship

## Youth Apprenticeship

Short-term exposure; little to no training; low or no ROI Short-term exploration; early skill training; connects to a full apprenticeship (youth or adult)

- Long-term investment
- Positive ROI
- Workforce integration
- Industry Recognized Credential
- On-the-job training + related instruction

 Begins in high school; registered with USDOL and/or SAA

10	W IT			time between school and work, operating at works for both students and businesses.		
GENERALLY			YEAR 1	YEAR 2	YEAR 3	
		<b>AT HIGH SCHOOL</b> Core academic courses at school, some community college coursework	~3 days per week	~2 days per week	NA	
	F	<b>ON-THE-JOB</b> On-the-job training, in the form of occupation, rotation or projects	12 - 16 hours per week	20 - 24 hours per week	32 - 40 hours per week	
	₩ N N	<b>EXTERNAL TRAINING</b> Industry certifications and college coursework	<b>RELATED INSTRUCTION &amp; CERTIFICATION</b> Apprentice upskills for specific occupation and earns an industry relevant certification often using virtual training.		College coursework approved by business and apprentice.	

# Leveraging virtual related instruction

**Piloting virtual education-** high schools can't afford to hire industry experts for every certificate to deliver in-person training, so...

### Using an independent study course:

- Students select industry certs
- Teacher facilitator identifies Udemy or Coursera course
- Learning is made convenient for the student and affordable for the school
- The learner takes responsibility for progress

Career Development Incentive Program (CDIP): General funds reimburse schools up to \$1k per student for approved industry recognized credentials earned in high school.

**Certificates include:** Salesforce Administrator, Adobe Creative Suite, Certified Associate in Project Management, and Autodesk CAD



#### BUSINESS OPERATIONS

- Project Coordinator
- Business Operations Associate
- HR Associate
- Graphic Designer
- Sales Coordinator
- Marketing Coordinator

#### **EDUCATION & TRAINING**

Future Educator

#### ADVANCED MANUFACTURING

- Quality Tech
- Logistic tech
- Mechanical Engineering Tech
- CAD Drafter
- Manufacturing Tech
- CNC Machinist

#### HEALTHCARE

• Clinical Healthcare

#### **FINANCIAL SERVICES**

- Staff Accountant
- Insurance Underwriter
- Retail Banking
- Commercial Loan Officer
- Claims Rep

#### REAL ESTATE MANAGEMENT

Residential Property Manager

#### **INFORMATION TECHNOLOGY**

- IT Support Tech
- Quality Assurance Tech
- Junior Cyber Security Operations Center (SOC) Analyst
- Cyber Security Support Technician
- Junior Coder
- Database Admin
- Data Analyst
- Junior UI/UX Designer

#### HOSPITALITY

Hospitality Management

#### CONSTRUCTION

- Estimator
- MAINTENANCE TECHNOLOGY
  - Auto Technician
  - Maintenance Technician
  - Facilities Operations
    Coordinator

# **INTERMEDIARIES SUPPORT THE ECOSYSTEM**

Working with education institutions, employer organizations, workforce boards, and other stakeholders, intermediaries coordinate functions across systems as a neutral advocate

### RECRUITING

- Education partnerships
- Skills assessment, hiring fairs
- Post & promote employers, Industries, Jobs

### TRAINING PLAN DEVELOPMENT

- Recommended job progression
  - Develop competency rubrics
    - Identify related instruction providers

### APPRENTICE SUPPORT

 Essential skills bootcamp
 Professional development and coaching
 Quarterly group training

Social capital development



## **EMPLOYER TRAINING**

 Supervisor Training: DEI, upskilling young employees, intergenerational communication, growth mindset, pedagogy

## ONGOING SERVICE

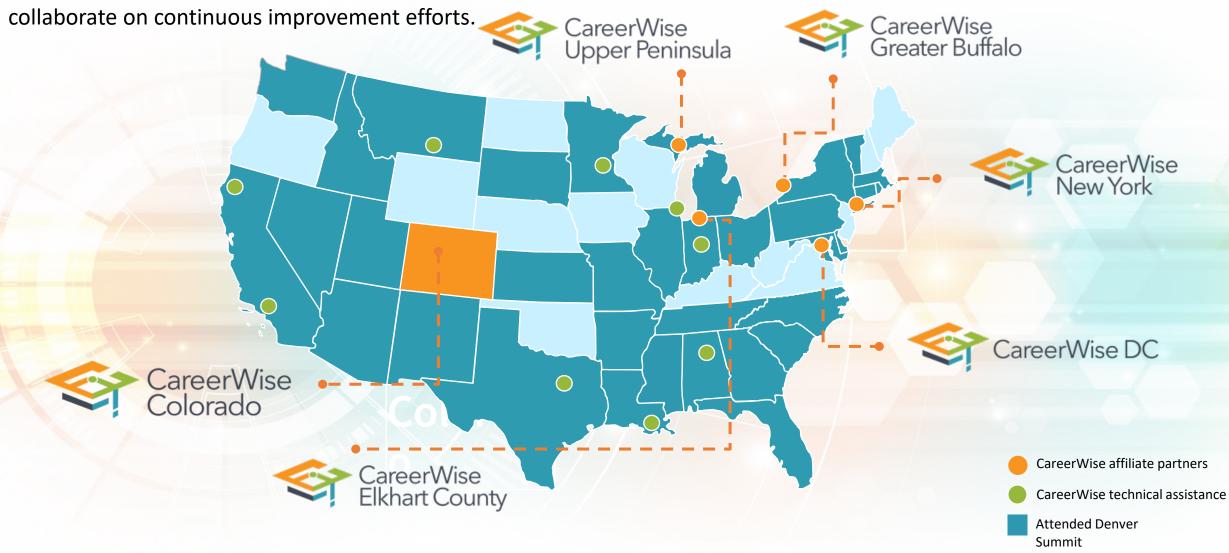
- Customer Success Manager for apprentice and employer
- Point of contact for all parties

### REGISTERED APPRENTICESHIP

- Training grants
- Sponsorship
- Administrative support

# NATIONAL NETWORK

Members of the CareerWise Network participate in monthly CoP discussions, annual retreats, and





## LEARN MORE www.careerwisecolorado.org www.careerwiseusa.org

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